

Cooperating Agencies

1068-59XX

40 – Acadian Youth Sports	\$ 0
42 – American Red Cross of Northern and Eastern Maine	\$2,185
44 – Bar Harbor Food Pantry	\$7,386
46 – Bar Harbor Historical Society	\$2,500
50 – Downeast Transportation	\$1,988
52 – Eastern Area Agency on Aging	\$3,641
54 – Northern Light HomeCare & Hospice	\$8,172
56 – Maine Family Planning (WIC Program)	\$1,025
57 – Downeast Horizons	\$ 547
58 – Hulls Cove Neighborhood Association	\$4,386
60 – Island Connections	\$5,600
62 – Downeast Community Partners	\$7,896
64 – Mount Desert Nursing Association	\$5,202
65 – Hospice Volunteers of Hancock County	\$ 656
66 – West Eden (Town Hill) Village Improvement Society	\$5,462
67 – MDI Campfire Coalition	\$3,277
68 – Island Housing Trust HOAP	\$5,100

Cooperating Agencies Policy

Town of Bar Harbor

Each budget year numerous not-for-profit organizations request the Town Council to fund their agency through the annual Town budget. The following funding guidelines are adopted, effective immediately, and shall remain in force until amended by the Town Council.

- A. Four weeks prior to the application deadline, application forms shall be mailed to all agencies funded the prior year.
- B. Cooperating Agency funding requests must be submitted five weeks prior to the date the Town Manager is required to submit a budget to the Town Council.
- C. Any requests received after the above deadline will not be accepted.
- D. All information requested on the application form must be provided in its entirety or the request will not be considered.
- E. Applications from agencies not funded the prior year may be (a.) rejected by the Town Council or (b.) by invitation, presented to the Council for consideration. Following a presentation, the Town Council may reject the proposal or add the proposal as presented or amended to the Cooperating Agency budget.
- F. Agencies wishing an increase in funding must make a presentation to the Town Council.
- G. When compiling the budget, the Town Manager shall use the previous year's Cooperating Agency budget as a funding target, less the amount previously appropriated for any agency which does not apply for current year funding by the above deadline.

LEGISLATIVE HISTORY

10-13-06	New policy proposed by Manager
10-17-06	Adopted by Town Council
09-15-20	Amended by Town Council

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp
42
(Town Use Only)

Program Name	American Red Cross of Northern New England	
Organization Name (if different)		
Headquarters/Office Address	2 Maitland St Concord NH 03301	
Mailing Address (if different)	2401 Congress St Portland, ME 04101	
Contact Person	Rachel Zelle	
Contact E-mail	supportnne@redcross.org	
Contact Phone	802-391-6499	
Tax Identification #	53-0196605	
Funding Requested	\$2,100.00	
Prepared By:	Rachel Zelle	
Signed:	Rachel Zelle	
	Date:	12.07.20201

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	6/30/2020	
Revenue	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Municipal Funds	201,431	
Public Donations	1,982,710	
Business Grants/Donations	636,595	
Special Event Fundraising	94,176	
Users Fees & Service Income	3,389,558	
All Other Income	1,886,162	Additional support from other ARC Units: 1,224,360
Total Revenue	8,190,632	

Expenses	Amount	Comments
Salaries & Benefits	5,560,309	
Program Supplies	1,150,777	
Office/Admin/Supplies	487,298	
Rent or Mortgage	324,881	
Utilities	43,561	
All Other Expenses	1,848,166	
Total Expenses	9,414,992	

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

CoOp 42 (Town Use Only)

1. Organization Name:

American Red Cross

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input checked="" type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

We responded to 1 home fire in Bar Harbor, where we provided supportive services to 2 individuals.

b What are the measurable benefits of your program?

We ensure that victims of disaster such as home fire have temporary shelter, food, clothing, and anything else they need in the immediate aftermath of the event. We also provide free fire safety tools such as smoke detectors, evacuation plans, and educational programming.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

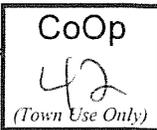
The American Red Cross is the only organization equipped to respond to disasters in this manner, and our incredible volunteer workforce is highly trained to offer emotional and financial support in the critical hours after a disastrous event, as well as emergency shelter and food, and referrals to other essential services.

d What is the geographical area you serve?

Northern New England - Maine, New Hampshire, and Vermont

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name:
American Red Cross

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

Your town may or may not have a line item in the budget for disaster response, but we are equipped to provide critical recovery tools after a large or small disaster, access to which we believe is essential to a healthy community.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

We serve all of Northern New England. We apply for funds from over 300 towns and cities in our region. Last year we received \$201,000.00 in municipal appropriations.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

No

d Please describe your direct contribution and/or charitable fundraising activities.

We do not receive any state or federal funding for our work. We rely entirely on support from individuals, corporations, foundations, and towns. We have a local team of fundraisers who work with major donors in our area, and we partner with our national office who oversees a direct mail program.

e How did your agency decide how much funding to request? Was a formula or standard used?

The size of our request is based on historical giving from the Town of Bar Harbor



American Red Cross
Northern New England Region

Hancock County Service Delivery

July 1, 2019 - June 30, 2020

Disaster Response

In the past year, the American Red Cross has responded to **10 disaster cases**, assisting **24 residents of Hancock County**. Most commonly, these incidents were home fires. Red Cross workers were on the scene to provide food, clothing, lodging, emotional support, and more to families during their hours of greatest need. Our teams also provide Mass Care to first responders. Things like food, water, and warm drinks strengthen the brave men and women of your local Fire and Police Departments as they answer the call to keep your residents safe.

Town/City	Disaster Cases	Individuals
Bar Harbor	1	2
Brooksville	2	2
Ellsworth	5	11
Mariaville	1	3
Trenton	1	6

Home Fire Campaign

Last year, Red Cross staff and volunteers worked throughout **Hancock County** to educate residents on fire, safety and preparedness. We installed **8 free smoke alarms** in homes and helped families develop emergency evacuation plans.

Service to the Armed Forces

We proudly assisted **56 of Hancock County's Service Members, veterans and their families** by providing emergency communications and other services, including counseling and financial assistance.

Blood Drives

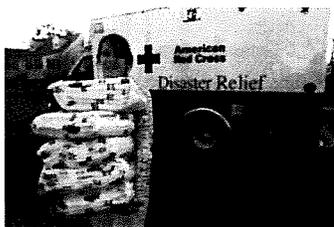
During the last fiscal year, we collected **1,036 pints** of lifesaving blood in **Hancock County**.

Training Services

Last year, **100 Hancock residents** were taught a variety of important lifesaving skills such as First Aid, CPR, Babysitting Skills and Water Safety.

Volunteer Services

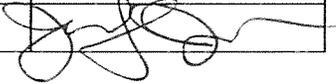
Hancock County is home to **32 American Red Cross Volunteers**. We have volunteers from all walks of life, who are trained and empowered to respond to disasters in the middle of the night, to teach safety courses, to help at our many blood drives, and so much more. The American Red Cross is proud that 90% of its staff is made up of volunteers; they are truly the heart and soul of our organization.



Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Program Name	Bar Harbor Food Pantry	
Organization Name (if different)		
Headquarters/Office Address	36 Mount Desert Street, BH, ME 04609	
Mailing Address (if different)	PO Box 434 BH, ME	
Contact Person	Jennifer Jones	
Contact E-mail	jennifer@bhfp.org	
Contact Phone	288-3375	RECEIVED DEC 08 2020 Town of Bar Harbor Manager/Clerk's Office Date: 12/2/2020
Tax Identification #	80-0382871	
Funding Requested	\$7,241	
Prepared By:	Jennifer Jones	
Signed:		

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	Dec 31st 2020	
Revenue	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Municipal Funds	15,741	
Public Donations	403,674.45	
Business Grants/Donations	31,500	
Special Event Fundraising	19,994.01	Serendipity Resale Boutique.
Users Fees & Service Income	341.37	dividends
All Other Income	3,000	Trust
Total Revenue	474,255.19	

Expenses	Amount	Comments
Salaries & Benefits	79,538.78	adding a new staff in 2021 this will increase
Program Supplies	96,188.44	
Office/Admin/Supplies	12,245.01	
Rent or Mortgage	27,000	
Utilities	0	included in rent
All Other Expenses	2,423.24	
Total Expenses	217,395.47	

Cooperating Agency Funding Application - 2021/2022



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
Bar Harbor Food Pantry

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input checked="" type="checkbox"/>	Other

Provides food and other household goods to residents of Bar Harbor.

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
272 individual from BH have used the food pantry since the start of 2020

b What are the measurable benefits of your program?
We do not directly know the benefits. We assume there are indirect benefits, such as families are able to stretch their budgets to afford the basic needs in their households because the food we provide comes at no cost.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
We help support residents in BH that may not qualify for other means of federal or state program support. Having access to healthy food has many other life benefits that promote social, emotional and mental wellness.

d What is the geographical area you serve?
Hancock county

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name:
Bar Harbor Food Pantry

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes, residents that use the pantry likely will not need to ask the town for any other assistance.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
Tremont- \$2,500 Mount Desert \$3,500 and SWH -\$2,500
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
No it would not
d Please describe your direct contribution and/or charitable fundraising activities.
We raise funds through our annual appeal, a variety of fundraising activities (not in 2020 covid) and Serendipity Resale
e How did your agency decide how much funding to request? Was a formula or standard used?
We ask using the formula from the Town of Bar Harbor



36 Mount Desert Street
P.O. Box 434
Bar Harbor, Maine 04609-0434
207 288 3375
www.barharborfoodpantry.org

Bar Harbor Food Pantry Annual Report 2020

To the residents of Bar Harbor,

The Bar Harbor Food Pantry continues to operate during this hard time. Since the onset of Covid-19 we have expanded our services and our programming.

To date we have served 771 households, 523 were existing households before Covid. Since Covid we have seen a 32% increase in use and have registered 248 new households needing our support. A total of 273 households reside in the town of Bar Harbor needing our services.

We continue to work with Good Shepherd Food Bank to service the needs of our community. With their support we were able to still distribute food throughout this pandemic.

During the pandemic we created two new food distribution programs. On Fridays we host Fresh Food Fridays. This is a walk up, first come first serve, farmer market style distribution of produce, dairy products and frozen foods. We wanted to make sure people were getting enough food support and we wanted to reduce any food waste on our end from weekly produce orders. This new program has been a huge success. We also implemented a satellite produce distribution at Trenton Elementary School. We know this sector of our community struggles to get to our location.

Our partnership with MDI Hospital to provide emergency meals has grown beyond their Southwest Harbor Clinic to also be implemented at Trenton Community Clinic and Cadillac Mountain Practice.

Due to Covid we did not have any fundraising events for 2020.

Serendipity, the BHFP's fundraising resale clothing shop, hosted summer outdoor pop-up shop and has transitioned to having open hours during the winter. We did lose revenue due to Covid as we closed to figure out how to serve our community safely. Knowing many residents may be having difficulty with income, we have implemented a "pay what you can" scale in order to support our community and their needs.

Our greatest source of funding however is from the support of Mount Desert Island community through monetary donations. The support from individuals and local businesses is 77% of our annual operating budget. We will be adding staff to our team in 2021 as we need more support to accommodate the workload. We also have increased our food purchase for the next year. Your support is critical to ensuring residents of Bar Harbor have enough food to eat.

On behalf of those that benefit from the services we provide, thank you! We could not do the work we do without the support of the Mount Desert Island community and the generous town of Southwest Harbor.

Best Regards,

Jennifer Jones
Executive Director

Bar Harbor Food Pantry

STATEMENT OF ACTIVITY

January - November, 2020

	TOTAL	
	JAN - NOV, 2020	JAN - NOV, 2019 (PY)
Revenue		
Cough Trust	3,004.36	
Grants	31,500.00	5,000.00
Individ, Bus Contribs	413,897.23	58,378.25
Interest Earned/Dividends	352.44	443.99
Serendipity-Revenue	21,062.64	60,923.81
Town Funding	15,741.00	15,099.00
Total Revenue	\$485,557.67	\$139,845.05
GROSS PROFIT	\$485,557.67	\$139,845.05
Expenditures		
Accounting/Bookkeeping	2,536.93	3,987.50
Advertising Expense	28.73	395.00
Contract Services	3,714.00	
Events expenses		1,094.58
Facilities and Equipment		
Office Equipment Expense	2,911.49	1,387.10
Rent / Parking	16,650.00	23,800.00
Repair & Maintenance	1,792.49	1,824.75
Total Facilities and Equipment	21,353.98	27,011.85
Insurances		
Business Owner's Policy	809.00	769.00
Worker's Compensation	1,270.00	
Total Insurances	2,079.00	769.00
Operations		
Books, Subscriptions, Reference	1,572.76	1,591.80
Office Supplies	1,281.94	1,312.71
Postage, Mailing Service	2,007.03	443.48
Printing and Copying	2,397.75	2,055.67
Supplies	196.73	182.14
Telephone/Internet	1,281.73	1,707.11
Total Operations	8,737.94	7,292.91
Other Program Expenses		
BHFP Other Costs	471.95	693.27
Serendipity - Sales Tax	1,196.84	3,663.64
Total Other Program Expenses	1,668.79	4,356.91
Other Types of Expenses		
Bank/Credit Fees	1.00	43.32
Total Other Types of Expenses	1.00	43.32

Bar Harbor Food Pantry

STATEMENT OF ACTIVITY

January - November, 2020

	TOTAL	
	JAN - NOV, 2020	JAN - NOV, 2019 (PY)
Pantry Divisions		
Food Purchases	98,273.39	42,190.54
Small Equipment	1,151.90	5,281.83
Total Pantry Divisions	99,425.29	47,472.37
Payroll Expenses		
Payroll Expenses Wages/Taxes	61,546.69	59,517.97
Payroll Expenses Taxes	20,259.42	12,033.40
Total Payroll Expenses Wages/Taxes	81,806.11	71,551.37
Payroll Processing Fee	1,214.50	1,170.50
Total Payroll Expenses	83,020.61	72,721.87
Travel and Meetings	344.24	2,321.32
Uncategorized Expenditure	675.75	
Total Expenditures	\$223,586.26	\$167,466.63
NET OPERATING REVENUE	\$261,971.41	\$ -27,621.58
NET REVENUE	\$261,971.41	\$ -27,621.58

RECEIVED

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

CoOp
46
(Town Use Only)

Town of Bar Harbor
Manager/Clerk's Office

Program Name	La Rochelle Mansion and Museum	
Organization Name (if different)	Bar Harbor Historical Society, Inc	
Headquarters/Office Address	127 West Street, Bar Harbor, ME 04609	
Mailing Address (if different)		
Contact Person	Jamie Whitehead	
Contact E-mail	jamie@barharborhistorical.org	
Contact Phone	288-0000	
Tax Identification #	01-0342596	
Funding Requested	\$2,500	
Prepared By:	Jamie Whitehead	
Signed:	Jamie Whitehead	
		Date: 12/9/20

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	2019	
Revenue	Amount	Comments
Federal/State Funds		
County Funds		
Municipal Funds	\$1,331	T of BH CoOp Agency Funds
Public Donations	\$1,584,806	La Rochelle Capital Campaign
Business Grants/Donations	\$17,453.13	O'Neil and Paquet Trust Grants
Special Event Fundraising	\$59,473.18	Designer Showcase Tickets/Gift Shop
Users Fees & Service Income	\$7,961.28	Membership Dues
All Other Income	\$30,977.47	Rental Income (Seacoast Mission)
Total Revenue	\$1,702,718.92	

Expenses	Amount	Comments
Salaries & Benefits	\$16,811.55	Consulting/Professional Fees
Program Supplies	\$17,851.24	
Office/Admin/Supplies	\$1,035.38	
Rent or Mortgage	\$41,696.23	Mortgage Interest Payments
Utilities	\$18,763.66	
All Other Expenses	\$50,676.25	Building Maintenance, Etc.
Total Expenses	\$146,834.31	

Cooperating Agency Funding Application - 2021/2022

CoOp
46
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
Bar Harbor Historical Society, Inc.

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input checked="" type="checkbox"/>	Provides facilities
<input checked="" type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input checked="" type="checkbox"/>	Art, music, literacy programming
<input checked="" type="checkbox"/>	Other

Opened La Rochelle Mansion and Museum in June 2020, showcasing and preserving a historic gilded age mansion and presenting the history of Bar Harbor and surrounding communities

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
Over 3,500 people visited the musuem or attended one of our events (in person or virtual) in the past year

b What are the measurable benefits of your program?
With the financial committment to preserve La Rochelle and open it to the public, we have established a new attraction for locals and seasonal visitors and an event space

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
We have increased public access to La Rochelle for events and community gatherings (e.g. this summer the BH Congregational Church held Sunday service on our grounds)

d What is the geographical area you serve?
Our visitors in the past year were predominately from Maine. We also had guests from 36 states and 7 countries.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

CoOp
46
(Town Use Only)

Organization Name:
Bar Harbor Historical Society, Inc.

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
NA
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
NA
d Please describe your direct contribution and/or charitable fundraising activities.
We are in the midst of a 4 year 4.5MM capital campaign. Also, we have streamlined our membership process and sent out an annual appeal.
e How did your agency decide how much funding to request? Was a formula or standard used?
The funding requested is 50% of the amount we have budgeted in 2021 to spend on free public events excluding sponoship dollars

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Program Name	Eastern Area Agency on Aging			
Organization Name (if different)				
Headquarters/Office Address	240 State Street, Brewer, ME 04412			
Mailing Address (if different)				
Contact Person	Dyan Walsh			
Contact E-mail	dwalsh@eaaa.org			
Contact Phone	207 941-2865	<p style="text-align: center;">RECEIVED</p> <p style="text-align: center;">DEC 01 2020</p> <p style="text-align: center;">Town of Bar Harbor Manager/Clerk's Office</p> <table border="1" style="width: 100%;"> <tr> <td>Date:</td> <td>11-30-2020</td> </tr> </table>	Date:	11-30-2020
Date:	11-30-2020			
Tax Identification #	01-0328376			
Funding Requested	\$3,500			
Prepared By:	Dyan Walsh			
Signed:				

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	9/30/2020	
	Revenue	Amount
		Comments
Federal/State Funds	\$2,990,353	
County Funds	\$0	
Municipal Funds	\$55,000	
Public Donations	\$94,432	
Business Grants/Donations	\$198,850	
Special Event Fundraising	\$36,500	
Users Fees & Service Income	\$137,870	
All Other Income	\$534,283	Investments, In-kind, Misc.
Total Revenue	\$4,047,288	

	Expenses	Amount
		Comments
Salaries & Benefits		\$2,020,879
Program Supplies		\$59,055
Office/Admin/Supplies		
Rent or Mortgage		\$134,921
Utilities		\$26,675
All Other Expenses		\$1,709,968
Total Expenses		\$3,951,498

Cooperating Agency Funding Application - 2021/2022



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
 Eastern Area Agency on Aging

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input checked="" type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input checked="" type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input checked="" type="checkbox"/>	Other MEDICARE COUNSELING, CAREGIVER SUPPORT

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input checked="" type="checkbox"/>	Provides facilities
<input checked="" type="checkbox"/>	Sponsors events
<input checked="" type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 EAAA served 114 Bar Harbor residents in FY20.

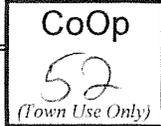
b What are the measurable benefits of your program?
 In FY20, EAAA provided 5,939 units of service to 114 Bar Harbor residents. All of services provided were delivered at no cost to Bar Harbor residents. All of these programs help to keep older adult residents of Bar Harbor living in their homes and in the community independently.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 EAAA programs are designed to help provide community support for the residents of Bar Harbor. For those Bar Harbor resident that are homebound, some of our services are critical for them to stay living independently. Our goal is to provide services that community members want and need by working collaboratively with other organizations to not duplicate services that they or the town of Bar Harbor already provide.

d What is the geographical area you serve?
 EAAA serves Hancock, Washington, Penobscot and Piscataquis counties.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name:
Eastern Area Agency on Aging

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

Yes, specifically the Meals on Wheels program and Information and Assistance services.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

There are 155 town in our four county service area. In 2019, 98 towns provided funding to EAAA for a total of \$61,170. Donations range from \$50 - \$5,000.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

No, we do not use municipal funding from the town of Bar Harbor for match.

d Please describe your direct contribution and/or charitable fundraising activities.

EAAA consistently applies for private grants from foundations in Maine and across New England. We solicit donations from private donors and hold fundraising events throughout the year. We conduct an annual campaign each year and hold smaller targeted fundraising events specifically for the Meals on Wheels program and the Furry Friend Food Bank.

e How did your agency decide how much funding to request? Was a formula or standard used?

We calculate an average cost per service based on all the towns and all the services, then multiply it by the number of services provided for each town. Yes, the formula is standard across all towns but some towns donate more and some donate less.



EASTERN AREA
AGENCY ON AGING

Eastern Area Agency on Aging

240 State Street

Brewer, ME 04411

(207) 941-2865 (800) 432-7812

www.eaaa.org

Town of: Bar Harbor

Greetings,

Last year Eastern Area Agency on Aging (EAAA):

- Provided health insurance counseling to over 4,177 community residents,
- Provided 189,664 meals to homebound seniors, and
- Provided 21,055 hours of volunteer services across our region.

Because of the generosity of towns across our region, last year we were able to feed **65 older adults for an entire year.** It is through the continued support of towns and municipalities like yours we are able to offer much needed services and resources to community residents in Washington, Hancock, Piscataquis, and Penobscot counties. Included you will find a report listing services EAAA provided to benefit your residents over the past 12 months as well as their associated costs.

As you prepare your town's budget, we ask that you consider Eastern Area Agency on Aging in next year's budget allocation.

➤ Your town's allocation to EAAA last year:	\$ 3570.00
➤ Amount requested for 2021:	\$ 3500.00

In the meantime, if you have questions, please call Dyan Walsh at 1-800-432-7812 or dwalsh@eaaa.org. We have also enclosed a one-page sheet that provides a summary of the programs and services we provide. Please visit www.eaaa.org to learn more about Eastern Area Agency on Aging's work.

Sincerely,

Dyan Walsh
Executive Director



EASTERN AREA
AGENCY ON AGING

Eastern Area Agency on Aging

240 State Street
Brewer, ME 04411
(207) 941-2865 (800) 432-7812
www.eaaa.org

Services Provided to the town of: Bar Harbor		Hancock County	
<i>Program Name:</i>	<i>Description:</i>	<i>Units Served:</i>	<i>Cost for Service:</i>
Senior Food Box Program	Supplemental food for eligible seniors	137	\$ 5343
Congregate Meals	Delicious meals and socialization for seniors	12	\$ 132
Family Care Giver Services	Support and education to individuals caring for loved ones - including Alzheimer's/dementia	7	\$ 553
Furry Friends	Supplemental pet food	350	\$ 700
Home Delivered Meals	Meals on Wheels & Doorstep Dining	5300	\$ 58300
Information & Assistance	Office appointments, home visits and telephone calls linking individuals with available services, including but not limited to Medicare counseling*	133	\$ 3059
5,939 Unit Services Provided to 114 Resident(s).			
<p>In fiscal year 2020, our State Health Insurance Assistance Program staff and volunteers helped residents save in all four counties a total of \$2,307,912.50 by comparing their health insurance options, including Medicare Part D.</p>			
Total cost of services provided:		\$68,087.00	



What does Eastern Area Agency on Aging do for older adults, people living with disabilities and their caregivers?

EASTERN AREA
AGENCY ON AGING

EAAA, Twin City Plaza,
240 State Street, Brewer, ME 04412
941-2865 or 1-800-432-7812

Food & Nutrition

Doorstep Dining delivers delicious, ready to heat meals to seniors who don't meet the Meals on Wheels eligibility requirements, starting at \$5 each.

Furry Friends Food Bank helps to keep seniors and their pets together by providing low-income seniors with supplemental pet food.

Meals on Wheels works with volunteers to deliver meals to homebound seniors.

Senior Food Box Program works to improve the health of low-income elderly people by supplementing their diets with nutritious USDA foods.

Social Dining brings seniors together, to share town news, meet with friends and enjoy a nutritious, hot meal. Many dining sites have games and music to make the day fun.

Wellness and Enrichment

- Arthritis Foundation Exercise Program
- Arts and Crafts
- EnhanceFitness
- Line Dancing
- Living Well
- Matter of Balance
- Novel Seniors Book Club
- Senior Strength
- Simple Yoga
- Tai Chi

More About Us

Eastern Area Agency on Aging is an organization that provides a welcoming environment for everyone in the community regardless of their race, gender, ethnic identity, sexual orientation, ability, age, economic status or faith.

Many of EAAA's services are free of charge with only a donation requested. To learn about other programs call EAAA or visit www.eaaa.org.

Volunteers are the heart of EAAA. To find out about current volunteer opportunities call EAAA or to go the "Ways to Give" section on the website.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Program Name	VNA Home Health Hospice d/b/a Northern Light Home Care & Hospice	
Organization Name (if different)		
Headquarters/Office Address	50 Foden Road Suite 1 South Portland, ME 04106	
Mailing Address (if different)		
Contact Person	Jacqueline Welsh, Director Philanthropy / Colleen Hilton, President	
Contact E-mail	jwelsh@northernlight.org / chilton@northernlight.org	
Contact Phone	207-400-8724	RECEIVED DEC 08 2020 Town of Bar Harbor Manager/Clerk's Office
Tax Identification #	01-0246804	
Funding Requested	\$8,172	
Prepared By:	Jacqueline Welsh	
Signed:	<i>Colleen Hilton</i>	
Date:	12.2.2020	

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	09/30/20	
Revenue	Amount	Comments
Federal/State Funds	2,129,844	
County Funds		
Municipal Funds		
Public Donations		
Business Grants/Donations		
Special Event Fundraising		
Users Fees & Service Income	46,572,120	
All Other Income	1,075,128	
Total Revenue	49,777,092	

Expenses	Amount	Comments
Salaries & Benefits	37,853,995	
Program Supplies	2,691,401	
Office/Admin/Supplies		
Rent or Mortgage	831,245	
Utilities	525,546	
All Other Expenses	7,719,174	
Total Expenses	49,621,361	

Cooperating Agency Funding Application - 2021/2022



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
 VNA Home Health Hospice d/b/a Northern Light Home Care & Hospice

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input checked="" type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input checked="" type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input checked="" type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 36 residents who were at home recovering from illness or surgery received 599 visits by a clinician (RN, LSCW, HHA, PT, OT, SP). An additional 10 were cared for by our hospice team.

b What are the measurable benefits of your program?
 We keep people at home and in their community where they prefer to be. Each patient is screened for food insecurity. Our social workers connect patients to other community services.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 We work with your residents following an illness or surgery to return to their full life. If they have a debilitating illness we educate them to live their best life and improve the quality of their life..

d What is the geographical area you serve?
 We serve the following counties: Aroostook, Penobscot, Hancock, Kennebec, Cumberland and York. We care for an average of 1,900 people each day.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name:
VNA Home Health Hospice d/b/a Northern Light Home Care & Hospice

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes, we keep people from requiring other costly services.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
See attached list.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
no
d Please describe your direct contribution and/or charitable fundraising activities.
Each year we send out four appeals. Two in a newsletter and two in a letter. We also apply for grants to support our programs including pediatrics, telehealth and this year COVID support for isolated seniors. In addition, we have a strong memorial giving program.
e How did your agency decide how much funding to request? Was a formula or standard used?
This amount of close to it was established years ago. We do not request an increase. The committee should know that reimbursement for home health care falls short of the cost to provide that care. MaineCare covers just half of our cost.

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NOV 17 2021

Town of Bar Harbor
Manager/Clerk's Office



Northern LightSM

Home Care & Hospice

To the Residents and Selectman of Bar Harbor:

Across Maine the COVID-19 pandemic has significantly impacted all of us for many months now. Budgets are tight and we are all working hard to withstand cuts while not compromising our wellbeing. At Northern Light Home Care & Hospice we too are faced with many challenges around patient care and our efforts to keep our communities healthy.

In FY20 our nurses, therapists, social workers and home health aides made 130,340 visits to 7,567 patients remaining at home while recovering from illness or surgery. An additional 46,755 visits were made to 1,139 hospice patients.

These visitation numbers are slightly less than in FY19, but due to COVID it was necessary to make many adjustments to managing care. We triaged patients in order to continue to visit the sickest in person and made Zoom and telephonic visits to others. We had to act quickly to protect staff and patients. COVID care teams were developed and efforts to grow our supply of personal protective equipment (PPE) were put in place. We also established a testing protocol for residents of skilled nursing facilities and other congregate living homes that was adopted by the Maine CDC. We are thus a "go-to" organization for mobile testing reaching into every county we serve to test people for COVID-19. We will also be out in many communities providing the COVID-19 vaccine when it becomes available.

While we get reimbursed from Medicare, MaineCare and some other insurers this does not cover the full cost of care or the cost to provide care for those without insurance. It also does not cover our efforts to assist those in your community who may need a shower bench or a blood pressure cuff or pay for expenses such as ferry rides to some of the islands we serve.

The support provided by the Town of Bar Harbor is used to offset the shortage in reimbursements and for those without insurance. This year will be especially challenging as we will not be fully reimbursed for the expenses we incurred and continue to incur for COVID testing and the upcoming immunization program we will manage for the related vaccine.

We hope that we have inspired you to consider maintaining your support with a FY22 gift in the amount of \$8,172. Please be reminded that our clinicians live in the communities they serve and that our board of directors includes a representative who resides in each county we cover. I have included our board list with this request along with our FY21 budget and overview of the care provided in your community. Please reach out to me with any questions or concerns.

We are grateful for your past support and thank you for your consideration.

Very truly yours,

Colleen Hilton

Senior VP, Continuing Care

President Home Care & Hospice

Northern Light Home Care Hospice
2020 Municipal Support

Town	2019-2020
<u>Bar Harbor</u>	<u>\$8,172.00</u>
<u>Blue Hill</u>	<u>\$4,500.00</u>
<u>Brooklin</u>	<u>\$5,000.00</u>
<u>Brooksville</u>	<u>\$4,025.00</u>
<u>Castine</u>	<u>\$1,800.00</u>
<u>Deer Isle</u>	<u>\$7,900.00</u>
<u>Isle au Haut</u>	<u>\$500.00</u>
<u>Lamoine</u>	<u>\$579.00</u>
<u>Mariaville</u>	<u>\$100.00</u>
<u>Mount Desert</u>	<u>\$1,200.00</u>
<u>Orland</u>	<u>\$2,100.00</u>
<u>Penobscot</u>	<u>\$4,700.00</u>
<u>Sedgwick</u>	<u>\$2,000.00</u>
<u>Sorrento</u>	<u>\$527.00</u>
<u>Stonington</u>	<u>\$7,526.00</u>
<u>Southwest Harbor</u>	<u>\$1,870.00</u>
<u>Surry</u>	<u>\$2,270.00</u>
<u>Swans Island</u>	<u>\$220.00</u>
<u>Trenton</u>	<u>\$500.00</u>
<u>Winter Harbor</u>	<u>\$136.00</u>
<u>Subtotal Hancock County</u>	<u>\$55,465.00</u>
<u>Baldwin</u>	<u>\$500</u>
<u>Cape Elizabeth</u>	<u>\$4,000</u>
<u>Casco</u>	<u>\$750</u>
<u>Chebeague Island</u>	<u>\$1,250</u>
<u>Cumberland</u>	<u>\$750</u>
<u>Dayton</u>	<u>\$500</u>
<u>Falmouth</u>	<u>\$750</u>
<u>Gray</u>	<u>\$1,000</u>
<u>Hollis</u>	<u>\$250</u>
<u>Naples</u>	<u>\$750</u>
<u>North Yarmouth</u>	<u>\$500</u>
<u>Scarborough</u>	<u>\$1,000</u>
<u>Sebago</u>	<u>\$1,250</u>
<u>South Portland**</u>	<u>\$15,000</u>
<u>Standish</u>	<u>\$1,750</u>
<u>Westbrook**</u>	<u>\$8,000</u>
<u>Windham</u>	<u>\$1,000</u>
<u>Subtotal Cumberland County</u>	<u>\$39,000</u>
denied late in 2020 due to COVID	



FY 2020 statistics ending September 30, 2020

Counties served include Aroostook, Cumberland, Hancock, Kennebec, Penobscot, York

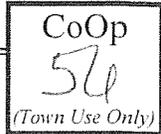
Home Health Patients:	7,567
Home Health Visits:	130,340
Hospice Patients:	1,139
Hospice Visits:	46,755

FY 2020 Local Statistics

Town/City:	Bar Harbor
Home Health Patients:	36
Home Health Visits:	599
Hospice Patients:	10
Hospice Visits:	531
Est Value of Services:	\$304,829

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Program Name	WIC Program	
Organization Name (if different)		
Headquarters/Office Address	248 State St. Suite 3A Box #10-Ellsworth ME 04605	
Mailing Address (if different)		
Contact Person	Tawney Jacobs	
Contact E-mail	tjacobs@mainefamilyplanning.org	
Contact Phone	207-266-5309	
Tax Identification #	01-0317679	
Funding Requested	\$855	
Prepared By:	Tawney Jacobs	
Signed:	Tawney Jacobs	

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NOV 30 2020

Town of Bar Harbor
Manager/Clerk's Office

Date: 11/23/2020

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:		
Revenue	Amount	Comments
Federal/State Funds	373,669	
County Funds		
Municipal Funds	32,556	
Public Donations		
Business Grants/Donations		
Special Event Fundraising		
Users Fees & Service Income		
All Other Income	980,065	Food dollars - a wash.
Total Revenue	1,386,290	

Expenses	Amount	Comments
Salaries & Benefits	273,569	
Program Supplies	1,813	
training / accountants	50,636	also depreciation
Rent or Mortgage	40,836	
Utilities	6,109	
All Other Expenses	1,014,361	travel, food money (a wash) maintenance, phones
Total Expenses	1,386,290	

Cooperating Agency Funding Application - 2021/2022

CoOp
56
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item

1. Organization Name:
WIC Program

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

<input checked="" type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

WIC Provides income eligible families with food packages valued at \$100 to per month per participant. We also conduct free health screenings and complete referrals to other community resources.

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
19

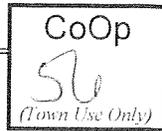
b What are the measurable benefits of your program?
\$13,908 in food vouchers were issued to Bar Harbor residents to be redeemed locally. Multiple hospital-grade electric breast pumps were provided to Bar Harbor residents at no charge.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
Decreases food insecurity, provides community resource referrals to help with mental health care, fuel assistance and higher education attainment.

d What is the geographical area you serve?
All of Hancock + Washington counties, plus Matinac Island.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name:

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

Participation in NIC may decrease need for general assistance funds.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

NIC requests \$45 per participant in each town where participants reside.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

Federal funding will match \$2,000. No local match available.

d Please describe your direct contribution and/or charitable fundraising activities.

We seek grants, but municipal funding is our main focus.

e How did your agency decide how much funding to request? Was a formula or standard used?

$\$45 \times 19 = \855

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Program Name	Downeast Horizons
Organization Name (if different)	
Headquarters/Office Address	1200 state Highway 3
Mailing Address (if different)	Bar Harbor, ME 04609
Contact Person	Ashley Johnson
Contact E-mail	ajohnson@dehi.org
Contact Phone	207-667-7464
Tax Identification #	01-0331180
Funding Requested	\$ 550.00
Prepared By:	Ashley Johnson
Signed:	Ashley Johnson

RECEIVED

2021 07 02

Town of Bar Harbor
Manager/Clerk's Office

Date: 12-7-2020

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	June 30, 2019	
Revenue	Amount	Comments
Federal/State Funds	7,452,475.49	Maine Care
County Funds	—	
Municipal Funds	\$ 11,477.00	
Public Donations	\$ 40,590.57	
Business Grants/Donations	\$ 25,848.00	
Special Event Fundraising	—	
Users Fees & Service Income	\$ 170,084.00	
All Other Income	Expenses 34,262.84	
Total Revenue	\$ 7,834,273.90	

Expenses	Amount	Comments
Salaries & Benefits	\$ 4,075,577.52	
Program Supplies	\$ 916,662.79	
Office/Admin/Supplies	\$ 630,031.13	
Rent or Mortgage	\$ 202,001.83	
Utilities	\$ 81,613.63	Homes + program centers
All Other Expenses	\$ 1,929,587	
Total Expenses	\$ 7,834,273.90	

Cooperating Agency Funding Application – 2021/20222

Town of Bar Harbor

1. **Organization Name:** Downeast Horizons, Inc.

2. **Services Offered**

Health & Welfare – Downeast Horizons adds to the community-wide safety net for town residents who are at risk; youth, elders, people with disabilities, including adults with Down Dyndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

3. **N/A**

4. **Local Benefits**

A. 40 Bar Harbor residents have received services from Downeast Horizons in the past year.

B. Program participants do not pay fees for services to Downeast Horizons. The Maine Department of Health and Human Services (DHHS) provides Program participant specific funding for each person (a combination of federal and state funds, very similar to services received from a medical provider). The vast majority of our Program participants currently qualify for these funds under low-income guidelines. However, due to recent discussions at the state level regarding budget cuts, there is uncertainty if there will be reductions to current funding. The average cost to serve each DEHI program participant is \$47,364. For program participants who live in group homes, that cost is more than double. Downeast Horizons needs to currently raise approximately 5 percent of its operating budget each year in private and municipal funds to meet its current budget of \$7.8 million.

The funding received from your town pays for needs that are needed but not funded adequately through DHHS. These needs include specialized medical equipment, Special Olympics, program and training supplies, transportation costs and program activity funds.

C. Downeast Horizons (DEHI) was founded in 1974 to serve adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger

Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

DEHI operates three day program centers in Brewer, Ellsworth and Bar Harbor and administers nine supported living homes in Ellsworth, Bar Harbor and Hancock. All of our programs are designed to maintain and increase independence and community involvement of the developmentally disabled. Services include:

Day & Evening Programs – This Program is provided to individuals with the goal of increasing and maintaining social and community participation as well as maintaining and developing skills that support their health and well-being.

Community Supports – Direct support is provided to individuals in the community with the goal of increasing and maintaining social and community participation. In most instances, this is one-on-one support and ranges from attending appointments with the program participant, job supports, community activities, etc.

Residential Services - We provide direct support to individuals in nine residential settings. Home supports include personal assistance with activities that contribute to a person's health and well-being including eating, bathing, dressing, mobility, personal hygiene, and other activities of daily living.

Employment Supports – We provide supports to promote integrated, competitive employment for an individual. Periodic interventions with a job coach assist in promoting natural workforce relationships; maintaining workplace relationships and safety; and successful employment and workplace inclusion.

- D. Downeast Horizons is currently providing services in the following geographic areas; Hancock, Penobscot, Piscataquis and Waldo counties.

5. Funding

- A. Downeast Horizons has a direct impact on your municipal budget. Downeast Horizons needs to currently raise approximately 5 percent of its operating budget each year in private and municipal funds to meet its current budget of \$7.8 million. Your funding will help us a great deal.

- B. Downeast Horizons receives the amount of funding from surrounding towns; Mount Desert: \$5,600, Southwest Harbor: \$1,800, Trenton: \$1,000, Tremont: \$1,600, Orland: \$1,600, Waltham: \$500.00, Sorrento: \$900.00, Lamoine: \$700.00, Sullivan: \$500.00, Winter Harbor: \$500.00.
- C. Town of Bar Harbor funding would not provide a local match for Federal State and private funds.
- D. Downeast Horizons does two direct mail appeals, one in the spring and one in the fall, we grant write , person-to-person appeals, planned giving campaign, and various fundraising activities that include cookbook sales, raffles and craft sales.
- E. We are requesting \$550.00 from the Town of Bar Harbor to enable Downeast Horizons to contribute our mission of assisting adults and children with disabilities from your town. Our agency decides how much funding is requested by the amount of people we serve and how much the cost is to serve each individual.



People Helping People

**ANNUAL REPORT TO TOWN OF BAR HARBOR
December 2020**

Downeast Horizons (DEH), founded in 1974, is an organization that assists adults and children with disabilities to find support for their individual needs and to exercise choices whenever possible that result in growth toward increasing and maintaining independence. All individuals supported by DEH have developmental disabilities including cognitive disabilities; Autism and Asperger Syndrome; Down Syndrome; and some have multiple disabilities including physical handicaps. We currently provide services to 40 individuals from the town of Bar Harbor.

PROGRAMS AND SERVICES

Children's Program Growth:

We are grateful to report incredible growth in our Children's Program this year. The number of staff and children have increased so much we've had to limit new program participants. When it is safe to do so, our plan is to recruit a new Children's Administrator which will allow us to continue to expand. We are actively working with nearly 80 children.

CAPITAL IMPROVEMENTS

Brewer Center Expansion: We have nearly tripled the size of the Brewer Center, adding 8,400 square feet of space to the 5,000-square-foot facility in order to meet the current demands for our programs. This \$2.5 million expansion will add up to 20 employees in the coming years. With the additional space, we have gained four more program rooms, four more offices, for more bathrooms, two large meeting rooms, and an indoor gymnasium.

Over the next two years, we will continue to focus renovating homes and centers, improving energy efficiency, and enhancing the safety of all our locations.

EMPLOYEE RETENTION

Downeast Horizons received financial support in Spring 2020 from the Small Business Association's Paycheck Protection Program. All active DEH employees received a check as part of our new Compassion Care initiative based on this funding. These checks were based upon average weekly work hours before the COVID-19 crisis. By utilizing the PPP, we were able to keep all of our employees at the wages they were used to earning, even while we had temporarily shut down some of our programs.

The PPP funds are meant to allow companies such as ours to continue to pay their employees during this time of diminished revenues. If the program is utilized properly, some or most of what began as a loan turns into a grant. We've been monitoring our use of the funding with this goal in mind. The State of Maine recently issued a temporary rate adjustment, referred to as Appendix K, providing a temporary increase to Direct Support Professional wages. Further, recently passed federal legislation once again made significant changes to the PPP. As a result all active employees received a retroactive stipend of \$5 per hour for all hours worked from April 13-June 4, with a minimum check of \$50.

Downeast Horizons is blessed to have well over 145 staff providing essential direct care services to the children and adults we support. Our Direct Care Appreciation Raffle was created to show our staff how much their work means to our community. The two-month program awarded one \$100 and one \$50 prize each week to our wonderful direct care staff. The only stipulation: staff must smile when they are notified they have won! Furthermore, a wonderful, long-term donor was so impressed by the employee raffle he sent us a check for \$600 so that we could continue running it for a third month. We thank Bob for his generosity.

Downeast Horizons' full-time employees receive the following benefits: annual performance-based raises; 10 paid holidays per year; a retirement plan with matching contributions of up to 5% dental, health and life insurance; short and long term disability; and paid time off.

The \$536.00 generously given by the citizens of Bar Harbor in 2020 assisted in paying for safety/health building maintenance and repairs; staff training; and client motivation activities. In 2021, DEH will continue to target funds from the towns and individuals for these items.

DEH is grateful to the town of Bar Harbor for its long-time support and respectfully requests a continuation of that support in FY2021.

Downeast Horizons Inc.
FY2021 Budget

Revenues

MaineCare & Private Pay	7,452,475.49	95%
Room & Board	215,460.00	3%
USDA Food Stamps	2,791.97	0%
Grant in Aid	25,848.00	0%
Donations-Donors	40,590.57	1%
Donations-Municipalities	11,477.00	0%
Interest Income	27,368.38	0%
Other Income	58,262.49	1%
	<hr/>	
Total Revenues	7,834,273.90	100%

Expenses

Payroll Expenses		
Labor	(4,075,577.52)	52%
Taxes & Benefits	(917,973.97)	12%
Rent/Property	(202,001.83)	3%
Food	(148,801.02)	2%
Building Repair and Maintenance	(67,983.00)	1%
Utilities	(81,613.38)	1%
Heat (Oil & Propane)	(40,231.00)	1%
Household	(40,904.00)	1%
Snow & Trash Removal	(21,088.36)	0%
Insurance Policies	(75,785.00)	1%
Program Expenses	(916,662.79)	11%
Business Operating Expenses	(584,420.90)	7%
G&A	(661,231.13)	9%
	<hr/>	
Total Expenses	(7,834,273.90)	100%

Net Income \$ 0.00

DATA SHEET FOR BAR HARBOR

Mission Statement: Downeast Horizons assists and supports people with disabilities to live a complete and fulfilling life.

Background Information: Downeast Horizons (DEH) was founded in 1974 to serve adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Mental Retardation, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

Adult Services Provided

DEH operates three day program centers in Bar Harbor, Ellsworth and Brewer and administers nine supported living homes in Ellsworth, Bar Harbor and Hancock. All of our programs are designed to maintain and increase the independence and community involvement of the developmentally disabled. Services include:

Day & Evening Programs

This program is provided to individuals with the goal of increasing and maintaining social and community participation as well as maintaining and developing skills that support their health and well being.

Community Supports

Direct support is provided to individuals in the community with the goal of increasing and maintaining social and community participation. In most instances, this is one-on-one support and ranges from attending appointments with the consumer, job supports, community activities, etc.

Residential Services

We provide direct support to individuals in nine residential settings. Home supports include personal assistance with activities that contribute to a person's health and well-being including eating, bathing, dressing, mobility, personal hygiene, and other activities of daily living.

Employment Supports

We provide supports to promote integrated, competitive employment for an individual. Periodic interventions with a job coach assist in promoting natural workforce relationships; maintaining workplace relationships and safety; and successful employment and workplace inclusion.

Children Services Provided

DEH, in partnership with the Maine Department of Health and Human Services, serves children diagnosed with Mental Retardation, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome. The focus is to teach necessary skills to improve the consumer's independence with activities of daily living, community integration, and behavior management. Services include:

Community Supports

We supply a staff person to provide one-on-one support services in the home and community to work on specific goals and objectives outlined in the plan.

Social Group Services

This group provides an opportunity for school age children with autism and developmental delays to gain valuable experience with cooperative group work for which social interactions are challenging. The focus of the social skills group that Downeast Horizons currently runs each month is to give the children realistic practice interacting with their peers in a semi-structured situation.

Number of people served from the town of Bar Harbor: 40 individuals

Average annual cost to agency per consumer: \$47,364 (Group home residents are double)

2021 Operating Budget: \$7.8 million; 5 percent of that budget must be raised from private and municipal funds. DEH currently receives support from 9 additional towns in Hancock County.

Total number of consumers: 225

Total number of family members receiving indirect services: 525

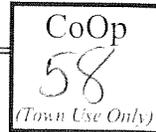
Total number of employees: 159

Administrative costs as a percentage of total operating budget: 10 percent

Other forms of funding: Semi-annual direct mail solicitations to donor base; memorial gifts; grants; municipal contributions from 12 towns throughout Hancock County.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Program Name	Hulls Cove Neighborhood Association	
Organization Name (if different)	Hulls Cove Schoolhouse	
Headquarters/Office Address	6 Neighborhood Road, Bar Harbor	
Mailing Address (if different)	P.O. Box 126, Hulls Cove, ME 04644	
Contact Person	Joanne S. Sousa, President	
Contact E-mail	asousa@myfairpoint.net	
Contact Phone	207-288-5193	RECEIVED DEC 09 2020 Town of Bar Harbor Manager/Clerk's Office
Tax Identification #	01-0002847	
Funding Requested	\$4,300.00	
Prepared By:	Joanne Sousa	
Signed:	<i>Joanne S. Sousa</i>	Date: December 10, 2020

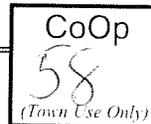
Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	12/1/2020	
Revenue	Amount	Comments
Federal/State Funds	0.	
County Funds	0	
Municipal Funds	4,300.	Town Non-profit Funding
Public Donations	50.	Donations
Business Grants/Donations	2,640.	Fred C. Lynam Grant
Special Event Fundraising	0.	
Users Fees & Service Income	550.	Security Deposits
All Other Income	0.	
Total Revenue	\$ 7,540.00	

Expenses	Amount	Comments
Salaries & Benefits	0.	
Program Supplies	2,867.	Insurance, Chamber dues, Postage
Office/Admin/Supplies	484.	Cleaning
Rent or Mortgage	824.	Deposit Returns, Loan Payments
Utilities	1,475.	All Utilities
All Other Expenses	1,958.	Plumbing Repairs, Paint, Fire Pro.
Total Expenses	\$7,608.00	

Cooperating Agency Funding Application - 2021/2022



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item

1. Organization Name:

Hulls Cove Neighborhood Association/Hulls Cove Schoolhouse

2. Services Offered

Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input checked="" type="checkbox"/>	Other

See attached

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input checked="" type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

See attached

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

None. The Schoolhouse was closed for all of 2020. All Events were cancelled due to the CORONA Virus.

b What are the measurable benefits of your program?

Sadly, 2020 has been very quiet at the Schoolhouse. Many locals had to cancel their events. No birthday parties, dances, weddings, memorial events. The Historic Clam City Wayback Ball had to cancelled as well. Wonderful times were missing....

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

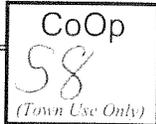
The Hulls Cove Schoolhouse provides a much needed, safe and beautiful venue at an affordable price for all Town residents, most especially after the change of use by the Masonic Hall. We held several 50th Anniversary parties for seniors last year. A perfect venue for these events!

d What is the geographical area you serve?

The Schoolhouse is available for all to use, near and far. Many young couples who grew up here come back to the Schoolhouse for their wedding!

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name:
Hulls Cove Neighborhood Association

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes, definitely. The HCNA has worked to restore the Hulls Cove Schoolhouse for the last 21 years while providing a necessary and much needed venue for the residents to use. The Town has saved the cost of providing such a facility. We are building equity for the Town in a historic property built in 1909.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
All are welcome at the Hulls Cove Schoolhouse. We look at it as outreach to all. No other Towns provide funding for the Schoolhouse.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
There is no defined relationship between the funding from the Town and funding from other sources. However, during the last nine years we applied for and were granted funding from the Fred C. Lynam Foundation. We assume that our application benefitted from the information that the Town has consistently supported our undertakings to restore the Schoolhouse.
d Please describe your direct contribution and/or charitable fundraising activities.
2020 has been a year like to other. Our Board of Directors have been unable to carry out any activities.
e How did your agency decide how much funding to request? Was a formula or standard used?
We are applying for the same amount as past years. With no rental income this year, we are just trying to keep the bills paid. We do plan to refinish the main floor in the spring. Any restoration has to be put on hold this year. We are hopeful that the Town will grant the non-profit funding needed to help carry us through this pandemic. Thank you in advance for your consideration.

**Cooperating Agency Funding Application Attachment– 2021-2022
Town of Bar Harbor**

1. **Organization name: Hulls Cove Neighborhood Association (HCNA)**
(Maintaining and Managing The Hulls Cove Schoolhouse)

2. **Services Offered**

Other:

Our community based undertakings are a resource for youth, elders and the economically disadvantaged as well as community new comers. We provide a safe venue for social opportunities for everyone from toddlers to seniors.

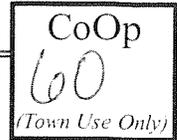
3. **Recreation and Culture**

Provides Facilities:

The majority of the activities at the Hulls Cove Schoolhouse fit into the Recreation and Culture category, with such activities as Christmas parties, contra dances, birthday parties graduation parties and family reunions in the recreation category; while weddings, concerts and traditional balls are in the cultural category.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Program Name	Island Connections			
Organization Name (if different)				
Headquarters/Office Address	93 Cottage Street, Suite 101, Bar Harbor, ME 04609			
Mailing Address (if different)				
Contact Person	Doreen Willett, Executive Director			
Contact E-mail	director@islconnections.org			
Contact Phone	207-288-4457	<p style="text-align: center;">RECEIVED</p> <p style="text-align: center;">DEC 04 2020</p> <p style="text-align: center;">Town of Bar Harbor Manager/Clerk's Office</p>		
Tax Identification #	04-3386167			
Funding Requested	\$ 5,490			
Prepared By:	Doreen Willett			
Signed:				
		<table border="1"> <tr> <td>Date: 12/9/20</td> <td>12/9/20</td> </tr> </table>	Date: 12/9/20	12/9/20
Date: 12/9/20	12/9/20			

Summary Financial Statements

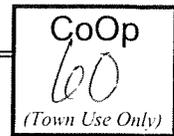
(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:		2019
Revenue	Amount	Comments
Federal/State Funds		
County Funds		
Municipal Funds	11,882	
Public Donations	73,534	
Business Grants/Donations	76,500	
Special Event Fundraising	31,834	
Users Fees & Service Income		
All Other Income	3,247	
Total Revenue	\$ 196,997	

Expenses	Amount	Comments
Salaries & Benefits	100,752	
Program Supplies	11,820	
Office/Admin/Supplies	43,127	
Rent or Mortgage	6,000	
Utilities		
All Other Expenses	11,510	
Total Expenses	\$ 173,209	

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name: Island Connections

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input checked="" type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input checked="" type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

Island Connections provides free transportation to seniors and people with disabilities on Mount Desert Island and the surrounding islands to enhance their independence and quality of life by utilizing our core group of volunteers. The free transportation is to a wide variety of medical/dental appointments, grocery shopping and food pantry shopping, banking, exercise and others as needed. We are also the wheels for the Meals on Wheels Program on MDI.

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input checked="" type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

Island Connections in collaboration with the Age By Design team and the YWCA MDI provide the MDI Coffeehouse 2x per month from November through April. Another collaboration is with Reel Pizza Cinerama from January through April to provide a weekly matinee at reduced pricing for seniors.

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 Island Connections' free transportation program benefited approximately 225 in 2020 with the addition of a volunteer grocery shopping program.

b What are the measurable benefits of your program?
 The neighbors we serve who no longer drive or have family living nearby and are living with limited resources are receiving door to door transportation to their needed medical appointments, whether that be cancer or dialysis appointments, or regularly scheduled office visits. Our service enables seniors and people with disabilities to live independently at home for as long as possible.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 This service has created a successful solution to the lack of public transportation in the area. Our service helps our neighbors address their overall health needs and provides access to grocery stores, food pantries, banks, exercise programs and other rides as needed.

d What is the geographical area you serve?
 We serve seniors and people with disabilities on Mount Desert Island and the surrounding islands.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

CoOp
60
(Town Use Only)

Organization Name: Island Connections
--

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes. Island Connections provides a free transportation program that serves as a form of public transportation for a portion of the population of Bar Harbor that we serve.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
The Town of Mount Desert: \$ 2,500.00 The Town of Southwest Harbor: \$ 2,500.00 The Town of Tremont - \$ 1,500.00
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
Island Connections doesn't apply for federal or state funding due to the amount of reporting that is needed. The amount of time to report would reduce the amount received with labor costs. The funding hasn't been or would be used as a match for any grant applications.
d Please describe your direct contribution and/or charitable fundraising activities.
In a normal given year, we have run the Chili and Chowder Chowdown for Rides in January; Dine Around-Day in July; Running for Rides Mary Parker Memorial 5K Race in October and our Annual Holiday Raffle from November-December. Due to Covid 19, all events were cancelled as of March 2020 with the exception of the Chili and Chowder Chowdown which took place in January 2020. With the uncertainty of the ability to run events in 2021, we aren't including any of these events in the 2021 budget.
e How did your agency decide how much funding to request? Was a formula or standard used?
The amount we requested is consistent with the amount received in 2020. Island Connections has been so fortunate to be the recipient of funding from the Town of Bar Harbor for many years. No standard was used.



RECEIVED

DEC 14 10 17 AM

Town of Bar Harbor
Manager/Clerk's Office

*Neighbors helping Neighbors
for over 20 years on
Mount Desert Island
and Outer Islands*

December 9, 2020

Ms. Sharon Linscott
Office of the Town Clerk
93 Cottage Street
Suite I
Bar Harbor, ME 04609

Re: Island Connections – Town of Bar Harbor Appropriation

Dear Sharon:

On behalf of the island neighbors we serve, we hereby apply for an appropriation in line with the level received last year in the amount of \$5,490.00, from the Town of Bar Harbor.

We have continued to provide free services for seniors and people with disabilities who are residents of Bar Harbor in order for our neighbors to live independently with a stronger quality of life. The enclosed documents are in support of the Annual Town Report outlining the services provided by Island Connections.

We do not have a financial audit conducted, therefore there will be no such submission at this time. Should you require any fiscal year's tax return, prepared by our accounting firm Coston & McIsaac, CPAs, please advise me.

We thank the residents of Bar Harbor for their consideration.

Sincerely,

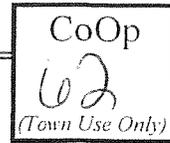
Doreen Willett
Executive Director

DEC 09 2020

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office



Program Name	Downeast Community Partners	
Organization Name (if different)		
Headquarters/Office Address	248 Bucksport Rd Ellsworth, ME 04805	
Mailing Address (if different)		
Contact Person	Sarah Nugent	
Contact E-mail	Sarah.nugent@downeastcommunitypartners.com	
Contact Phone	207-664-2424 x5944	
Tax Identification #	01-0288757	
Funding Requested	87,589	
Prepared By:	Sarah Nugent	
Signed:	<i>[Signature]</i>	Date: 12/9/2020

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	9/30/2020 UNAUDITED	
Revenue	Amount	Comments
Federal/State Funds	9,940,533	If you would like our most recently audited information, (2019)
County Funds	-	
Municipal Funds	133,090	Please just ask.
Public Donations	249,471	
Business Grants/Donations	708,035	
Special Event Fundraising	7,612	
Users Fees & Service Income	833,574	
All Other Income	1,474,966	
Total Revenue	13,347,281	

Expenses	Amount	Comments
Salaries & Benefits	6,794,590	
Program Supplies	68,656	
Office/Admin/Supplies	104,751	
Rent or Mortgage	48,060	
Utilities	246,469	
All Other Expenses	5,179,117	includes all direct client benefit services
Total Expenses	12,441,643	

Cooperating Agency Funding Application - 2021/2022

CoOp
62
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each page. Town of Bar Harbor
Manager/Clerk's Office

1. Organization Name: Downtown Community Partners

2. Services Offered

Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

- Physical/mental health, counseling, other health services Maternal + Child Health + Nurse Bridging
- Housing/heat THAW, LIHEAP, Weatherization, Home repair, furnace replacement, oil tank
- Food security Meals at Head Start, grocery delivery from At Home MD! Everybody eats in Ellsworth MOI
- Transportation non-emergency medical transportation, Cancer rides, Senior Rides, At Home MOI
- Child Care Through the Ellsworth Early Care Center
- Senior Wellness A + Home MOI
- Emergency/Disaster Relief through DCP's CARE fund + THAW fund
- Other

Support for families working to make lasting change in their situation through the whole family coaching; also free tax prep + financial coaching.

replace
wheat etc
in Ellsworth
MOI

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

- Provides facilities
- Sponsors events
- Provides recreational programs for kids, seniors, general
- Art, music, literacy programming
- Other Christmas Magic - gifts for children at the holidays

4. Local Benefits

- a How many Bar Harbor residents benefited directly from your programs in the past year?
Approximately 80, based on the LIHEAP households. We are unable to identify an unduplicated count across programs. It is likely that the actual number served is higher.
- b What are the measurable benefits of your program?
Benefits can be measured in needs provided, houses warmed, moms + babies thriving, seniors cared for, tax returns accurately filed + many more benefits. DCP tracks outcomes in all programs in a variety of ways.
- c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
DCP programs provide support to low-income and at-risk residents, in line with our mission to improve the quality of life + reduce the impact of poverty in Downeast communities. Our programs work to keep people warm, safe, dry, fed and moving forward.
- d What is the geographical area you serve?
Hancock + Washington counties.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

CoOp
62
(Town Use Only)

Organization Name: Downeast Community Partners.

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

Not only does our program reduce need for town general assistance, but the wide array of services offered is a perk for town office staff to use when someone needs assistance.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

We ask the towns we serve in Hancock + Washington Counties to support us. The amounts vary, depending on services we provide and their capacity to support us. The aggregate is reported on the first page of this application, \$133,090

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

Yes, DCP often uses town funding as support for grants, especially when we replace our vans and buses used in Transportation Services division.

d Please describe your direct contribution and/or charitable fundraising activities.

DCP actively pursues private and foundation support. Pre-Covid19, we held several fundraising activities in the region. All were cancelled in March. We also send out appeal letters for various programs.

e How did your agency decide how much funding to request? Was a formula or standard used?

Our request is unchanged for the last 2 years. It is based on 50% of services provided in 2018.



Downeast Community Partners
248 Bucksport Road
Ellsworth, ME 04605

December 2, 2020

Town of Bar Harbor
P.O. Box 93
Cottage Street, Ste. 1
Bar Harbor, ME 04609-1400

RE: **Annual Request for Local Match Funds**

Dear Board of Selectmen:

Downeast Community Partners (formerly WHCA and CFO) wishes to extend a thank you to the Bar Harbor Selectmen and Town residents for your past support. Downeast Community Partner's mission is to improve the quality of life and reduce the impact of poverty in Downeast communities. Attached is a flyer that I hope will help you let townspeople know what we offer. If you would like more copies, please just ask.

DCP is requesting your support to apply for and leverage funding to provide and expand services to your community. DCP offers services designed to reduce the impact of poverty and isolation in your community. **Many services offered by DCP have a direct impact on your expenditures by reducing reliance on your general assistance program.**

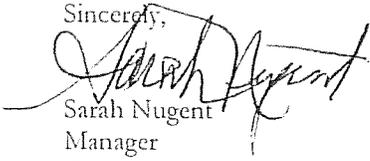
We are requesting **\$7,589** to help low-income people in your community. During the last fiscal year, DCP provided **\$64,402** in services to your community. Bar Harbor residents requested and received the following services:

<u>Services Provided</u>	<u>Number of Households/Individuals</u>	<u>Amount Expended/\$\$ Value</u>
Maternal and Child Health	3/6	\$525
The Heating and Warmth Fund (THAW)	3/7	\$917
LIHEAP (Fuel Assistance)	63/	\$22,017
ECIP (Emergency Crisis Intervention)	2/	\$500
Housing	1/2	\$5,000
Resource Advocate	1/1	\$75
Care Fund (Family Crisis)	3/5	\$1,635
Free Income Tax Preparation (returns prepared)	20	\$4,000
Transportation (number of rides, not individuals)	522	\$17,318
Aging in Place	/6	\$12,000
Christmas Magic	/1	\$30
Whole Family Coaching	1/2	\$115
Financial Coaching	3/3	\$270
Total		\$64,402

In addition to the above, DCP operates the Helping Hands Garage Program, which makes reliable used cars available at reasonable rates and terms; and offers business loans to local entrepreneurs.

Thank you for your consideration. We would like to meet with you or your budget committee to answer any questions or address any concerns. Please let me know the appropriate meeting date so that we can be sure to have someone attend. You can reach me at 610-5944 or by email at sarah.nugent@downcastcommunitypartners.org.

Sincerely,

A handwritten signature in black ink, appearing to read "Sarah Nugent", written over a faint rectangular box.

Sarah Nugent
Manager
Communications and Resource Development

Downeast Community Partners

Aging in Place Home Repair
At Home Support for Aging in Place
Business Loans
Care Fund
Child Care
Early Head Start
Everybody Eats! Community Meal
Family Development Accounts
Financial Coaching
Friendship Cottage Adult Day Service
Free Income Tax Preparation
Fuel Assistance
Head Start
Helping Hands Garage
Home Repair
Maternal and Child Health
Nurse Bridging and Home Visiting
Transportation
Weatherization
Whole Family Coaching

Here when you need us.



You can call us at 207-664-2424

Stop in at 248 Bucksport Road, Ellsworth, ME 04605

**Check out our website at
www.downeastcommunitypartners.org**

Visit us on Face Book

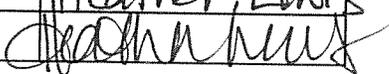
RECEIVED

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp
64
(Town Use Only)

Program Name	MDNA	
Organization Name (if different)	MOUNT DESERT NURSING ASSOC.	
Headquarters/Office Address	PO BOX 397	
Mailing Address (if different)	Northeast Harbor, ME 04062	
Contact Person	Heather Lewis	
Contact E-mail	heather@mountdesertnursing.org	
Contact Phone	276.8440	
Tax Identification #	010211798	
Funding Requested	\$5100.00	
Prepared By:	Heather, Lewis	
Signed:		Date: 11.16.20

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	12-31-2020	
Revenue	Amount	Comments
Federal/State Funds	420,000.00	Insurance, Medicare
County Funds	0	
Municipal Funds	42,000 -	MT. DESERT, BH, SWH
Public Donations	140,000 -	
Business Grants/Donations	0	
Special Event Fundraising	19,000 -	GROSS GOLF TOURNEY
Users Fees & Service Income	29,000 -	
All Other Income ^{CMS CARES ACT}	126,000 -	\$ returned to Government
Total Revenue	650,000 -	

Expenses	Amount	Comments
Salaries & Benefits	547,000.00	w/ payroll tax included.
Program Supplies	55,000.00	
Office/Admin/Supplies	50,000.00	
Rent or Mortgage	0	
Utilities	15,000.00	
All Other Expenses	21,000.00	W/C + Insurance
Total Expenses	688,000.00	

Cooperating Agency Funding Application - 2021/2022

CoOp
64
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item

1. Organization Name: Mount Desert Nursing Assoc.

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

<input checked="" type="checkbox"/>	Physical/mental health, counseling, other health services	<u>Home Health Care</u>
<input type="checkbox"/>	Housing/heat	
<input type="checkbox"/>	Food security	
<input type="checkbox"/>	Transportation	
<input type="checkbox"/>	Child Care	
<input type="checkbox"/>	Senior Wellness	
<input type="checkbox"/>	Emergency/Disaster Relief	
<input type="checkbox"/>	Other	

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

<input type="checkbox"/>	Provides facilities
<input checked="" type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

Adult Ed 2 nights Home Health Education
 NHH Community Care, Coffee Hours @ YWCA

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

70+

b What are the measurable benefits of your program?

Reduction of Admissions or re-admissions to area hospitals.
 Residents can continue to age safely @ home.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

Age in home vs. placement
 reduce non-emergent ambulance calls.

d What is the geographical area you serve?

MDNA serves all of MDI.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name: MOUNT DESERT NURSING

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

NO

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

Town of Mt. Desert \$ 35,000-
Town of SWH \$ 2,000.00

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

NO

d Please describe your direct contribution and/or charitable fundraising activities.

We held our Annual golf tournament.

e How did your agency decide how much funding to request? Was a formula or standard used?

standard use

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Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp
765
(Town Use Only)

Program Name	Hospice Volunteers of Hancock County	
Organization Name (if different)		
Headquarters/Office Address	14 McKenzie Ave, Ellsworth ME 04605	
Mailing Address (if different)	same	
Contact Person	Jody Wolford-Tucker, Exec. Dir.	
Contact E-mail	jw Tucker@hospiceofhancock.org	
Contact Phone	667-2531	
Tax Identification #	01-0385030	
Funding Requested	\$1000.00	
Prepared By:	Jody Wolford Tucker	
Signed:	<i>Jody Wolford Tucker</i>	Date: 12/9/2020

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	6/30/2020	
Revenue	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Municipal Funds	25,647.00	
Public Donations	93,010.92	
Business Grants/Donations	29,034.48	
Special Event Fundraising	34,159.54	
Users Fees & Service Income	28,368.00	note: we do not charge for our services.
All Other Income	43,558.28	contracts w/ medical hospices, receipt of trust bequest training fees Investment proceeds educational program
Total Revenue	253,778.22	

Expenses	Amount	Comments
Salaries & Benefits	202,865.60	includes all taxes and benefits
Program Supplies		
Office/Admin/Supplies	5,288.75	
Rent or Mortgage	0	
Utilities	7,660.60	
All Other Expenses	21,020.95	Bank fees, Insurance, capital expense, equipment lease, maintenance
Total Expenses	272,009.13	

* We did not technically end the year with a deficit. We received a PPP loan that will become a grant Page 1 when it is forgiven - soon hopefully.

Cooperating Agency Funding Application - 2021/2022

CoOp
65
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
Hospice Volunteers of Hancock County

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)
 Physical mental health, counseling, other health services end-of-life support, caregiver relief, grief support
 Housing heat
 Food security
 Transportation
 Child Care
 Senior Wellness Aging + loss support/education/resources
 Emergency Disaster Relief
 Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)
 Provides facilities
 Sponsors events Educational programs
 Provides recreational programs for kids, seniors, general Hospice Regatta at Maine
 Art, music, literacy programming
 Other

4. Local Benefits
 a How many Bar Harbor residents benefited directly from your programs in the past year?
 15 patients, with numerous family + caregivers each.
 1 Bereavement client.
 innumerable participants in educational programs.
 b What are the measurable benefits of your program? Research shows huge savings in end-of-life costs through hospice services.
 Respite for caregivers, awareness/education/comfort for patients, relief/understanding for those grieving, practical assistance w/ completing Advance Care Planning.
 c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 IT provides practical assistance and support for some of life's (and a family's life) most challenging times.
 We receive many commendations from those we serve about the difference our services make.
 d What is the geographical area you serve?
 Hancock County.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

CoOp
65
(Town Use Only)

Organization Name:
Hospice Volunteers of Hancock County

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

This depends on whether the town expends funds in support of individuals and families dealing with end-of-life care and/or bereavement needs for your residents. If so, then yes, these services would alleviate some of those costs.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

We send requests to all of the towns in Hancock County. on an annual basis, approximately 28 towns support us with financial gifts ranging from \$100 (2 towns) to \$1500 (5 towns). the aggregate of town gifts equals approx. 7% of our budget.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

No.

d Please describe your direct contribution and/or charitable fundraising activities.

Annual direct appeals to our community, plus two main fundraising events: The Hospice Regatta of Maine and Gourmet Dinner Parties for a Cause, both of which were adapted to virtual events

to largely due to covid this past year

e How did your agency decide how much funding to request? Was a formula or standard used?

We ask all towns in Hancock County for a modest gift, the aggregate of which is significant (≈ 7% of budget), and more importantly, the support represents a key partnership

with our community.

Thank you for your partnership!



14 McKenzie Avenue • Ellsworth, Maine 04605 • www.hospiceofhancock.org
207-667-2531 • Fax 207-667-9406 • e-mail: info@hospiceofhancock.org

~ Volunteer Service Since 1980 ~

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DEC 10 2020

Town of Bar Harbor
Manager/Clerk's Office

December 9, 2020

Sharon Linscott, Town Clerk, and
Board of Selectmen
93 Cottage Street
Bar Harbor, ME 04609

Dear Sharon and Selectmen,

Greetings to you and your residents!

Hospice Volunteers of Hancock County truly is a partnership with the communities we serve! Our services are provided free of charge to our neighbors by well-trained and highly committed volunteers who come from and serve within their own communities.

Please know that we at HVHC are committed to practices that we know are necessary to help stem the tide of the coronavirus. While we are following the directions of the CDC and our medical hospice partners in suspending most in-person services, We have continued our care and outreach to those in need of support - patients, caregivers, those who are grieving, and our community through expanded educational programming offered online, and nurturing our amazing corps of volunteers.

Please also know that your support goes a long way in ensuring that these important services continue to be available to the residents of your community. During the past year, the mission services we provided to local residents were extensive:

- ~ Patient Care and Caregiver Support to **86 patients and families, including 15 resident of Bar Harbor.**
- ~ Nearly **900 gestures of Bereavement support, including to one resident of Bar Harbor.**
- ~ Community Education programs, even more importantly during these times of the pandemic, on topics that members of our community are most concerned about right now, with **19 programs averaging 20 participants** each since the pandemic began.
- ~ And, one more very popular service that continues to thrive is the sharing of used equipment such as wheelchairs, walkers, commodes, shower seats, etc, free of charge to those who need them, **with 114 local** residents receiving equipment through this program during these months since the pandemic hit in mid-March.

We consider the towns we serve to be partners in the provision of these services, and **we appreciate the support we have received from your town in the past. We look forward to your continued support during the coming year with a contribution of \$1000.**

As always, we invite your feedback and/or requests if there are ways that you would like to see us serve the residents of Bar Harbor. Thank you.

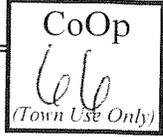
Sincerely,


Jody Wolford-Tucker
Executive Director



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DEC 11 2020

Cooperating Agency Funding Application - 2021/2022 Town of Bar Harbor
 Town of Bar Harbor Manager/Clerk's Office



Program Name	West Eden Village Improvement Society	
Organization Name (if different)		
Headquarters/Office Address	1328 State Highway 102, Bar Harbor, ME 04609	
Mailing Address (if different)	PO Box 757, Mt. Desert, ME 04660	
Contact Person	Carol Null	
Contact E-mail	carolnull@gmail.com	
Contact Phone		
Tax Identification #	06-167-1926	
Funding Requested	\$10,000.00	
Prepared By:	Carol Null, Kathy Shultz	
Signed:	<i>Carol Null</i>	Date: 12/10/20

Summary Financial Statements (Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	11/30/20	
Revenue	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Municipal Funds	5,355.00	
Public Donations	2,280.00	church restoration & kayak sale
Business Grants/Donations	500.00	Farmers Market
Special Event Fundraising		
Users Fees & Service Income	1,895.00	hall rental & membership fees
All Other Income	16,931.00	transfer from cemetery fund for cemetery upkeep last 4 years
Total Revenue	26,961.00	

Expenses	Amount	Comments
Salaries & Benefits	2,400.00	caretaker/custodian salary
Program Supplies	4,117.44	VIS hall maintenance & new stove
Office/Admin/Supplies	3,449.95	insurance, registration fees
Rent or Mortgage	12,260.90	cemetery expenses
Utilities	9,423.77	church, insurance, electricity, roof, grounds
All Other Expenses		
Total Expenses	31,652.06	

1. Organizing Name

West Eden Village Improvement Society

2. Services Offered

Our ball field and playground enhance the physical and mental health of our community. A playground and ball field in the middle of the village makes a statement that we value outside physical activity and play. We offer opportunities for our senior population to volunteer, participate, share historic knowledge, and we value their input. Our youngest and are oldest community members have been a focus of our conversations about future offerings. The Bar Harbor Fire Department has been able to count on our support, as a benefit to all of Bar Harbor. Our hall itself, offering the option of renting one or both floors for your event, with a full kitchen, tables and chairs. The hall is clean and organized. We also offer the use of our sign to put up messages for a very small fee and the community has responded favorably to this unique way of spreading community messages.

3. Recreation & Culture

Acadia Youth Sports will benefit greatly for the continued use of our new and improved ball field. The Farmer's Market and Lending Library add to the culture of our community and demonstrate our commitment to access to both healthy Maine grown food and children's literature. We have rental rates that allow for art and music and activities to be available, and we are hopeful this spring we can bring back the beloved Annual Town Hill Yard Sale, a time for community vendors to sell and friends to shop for treasures. We try to offer events that are about community and having fun together.

4. Local Benefits

a. How many Bar Harbor residents benefited directly from your programs in the past year?

Our redone ball field, impressive playground, and new little lending library are enjoyed by many. Drive by on a sunny day and you'll see families playing catch, kids on the playground, caregivers reading to children, and the community enjoying the central location of these resources. Our location, offerings, and ample parking attract families from Bar Harbor and beyond. With our reasonable rental fee and quality rental facilities we are the perfect place for a birthday party, baby shower, yard sale, yoga or other event. We have received positive feedback from all. Residents have also benefited by having access to our Farmer's Market. They pay a very small fee to use the space and we feel like this is an important offering to our community. Business owners of Town Hill benefit from our social media support that we give them back for their collaborations with us. Our lending library has proven to have served a need for access to books and literacy and we have been busy keeping it full! We are currently offering a "Read through the Season" program where books are wrapped up and are available through the holiday season. Our board has become more organized and active, we are building our membership interest and involving seniors and younger

citizens to share their talents and time, getting them involved in the VIS and our events. Last winter The Bar Harbor Fire Department moved into the VIS hall for several months to prevent the potential spread of COVID. We did not hesitate to honor their request and allow them to use the space for as long as they needed. We feel like this was of tremendous benefit to Bar Harbor, allowing the fire department to be safe and not have to find and pay for alternative housing needs. The fire department is also using a portion of the hall, saving the town money in rent and benefiting all of the taxpayers with their presence in the village and the saving of paying a large rent someplace else.

b. *What are the measurable benefits of your program?*

Our fundraising efforts for the ball field and the church restoration project allowed us to see the incredible support and growing interest in the VIS and the village of Town Hill. Our donors are from small and large businesses and from many families too. The church restoration project has over 40 donors and is growing each day. Almost every donor was asked personally, wanting to engage in a conversation and share their excitement for the project. Both of these projects offered positive feedback regarding how these projects have enhanced their own experience living in the village. From a retired architect doing church drawings for us to citizens hanging a wreath on our hall door, people are thankful to be involved. MDI high school students have been helping out with events to earn community hours when appropriate too. When we see the range of donors and level of support, it is clear our programs benefit the community and the community is grateful. An excitement to participate is growing.

c. *How does your program or activity help create a solution to a problem, or improve life for Bar Harbor residents?*

Nick Corson's MDI high school senior exhibition project to renovate the Town Hill ball field brought an unusable ballpark (last renovation 1998) to a sought after professionally done ball field that highlights our village. He turned moldy dugouts into professional ones, grew grass over dirt, and put up two flag poles, as well as an equipment shed. The project was supported by numerous businesses and families from across MDI, raising over \$15,000 to complete the project. The project includes a banner generating income program and opportunity for businesses to advertise. The project encourages future MDI students to earn community hours and plans to establish a yearly scholarship to an MDI athlete and community driven individual. This project has given Acadia Youth Sports another high-quality ball field to use and ever since the project has been completed, is being used every single day by individuals. Flags are flown and the grounds kept clean. In collaboration with the rotary club we have established a little Lending Library that we maintain and keep books in. It has become a pride of the community and is being used by people all over the island. This has enhanced the life and atmosphere of our village. In collaboration with the Bar Harbor Rotary Club we have a new little lending library, addressing a growing need for our children to have access to books and literacy. The library conveniently located next to our playground has been invaluable to the culture of our community and provides the opportunity for children who play on the playground or ball field to grab a new book! Sharing the space with the fire department is of benefit to all of Bar Harbor too.

d. *What is the geographical area you serve?*

Because of our convenient central location on MDI, we serve all of MDI and beyond, as well as summer visitors.

5. Funding

a. *Does your program have a direct impact on our own municipal budget by reducing or eliminating town expenditure that would otherwise be needed?*

We gave the Fire Department exclusive use of the entire building for almost three months due to COVID-19. We provide a location for the fire department to have a physical presence in Town Hill which represents significant monetary savings to the Town since they can simply "rent" from us and not have to build and maintain a separate facility.

The ball field project alone saved over 15,000 in cost to repair and build. This enhanced the village of Town Hill, and the value of our island community. The physical health benefits are obvious. The taking care of the playground, lending library, and the cemetery all relieve burdens off of the Town budget. We are involved in planning for improvements to the cemetery and curb appeal with a new fence. We had to spend almost \$5000 for survey work and deed research to find our deed which was prepared in 1805. Also, that the older portion of the cemetery fence needs to be replaced, and we will need to spend almost \$20k on that. We couldn't pull a permit for the fence without a deed. The proposed work will improve the character of Town Hill.

b. *If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?*

Our donors and volunteers represent diverse groups and individuals from all towns on MDI. Our latest projects have drawn the attention of summer residents and off island businesses alike, furthering expanding our impact.

c. *Would the Town of Bar Harbor funding provide the local match for federal, state, or private grants?*

No.

d. *Please describe your direct contributions and/or charitable fundraising activities.*

This year our fundraising was interrupted and limited due to COVID. So April 2020 we focused on the ball field and Fall of 2020 we focused on the historic church renovation project (Buy a Bundle of Shingles Project). As soon as we can we will focus on some favorite fundraising efforts from the past (trunk sale, breakfast with Santa, craft fair) and present some new ones. Our entire board and caretaker/janitor are eager and willing to put in hours of time to brainstorm and implement innovative ideas to serve our community. In the years past events like our *Kids Holiday Shopping for Families* event benefited approximately 50 children, and solidified a need for more opportunities for children in the future. A senior community member dressed up as Santa, making the event extra memorable.

e. *How did your agency decide how much funding to request? Was a formula used?*

We felt this year was fair to ask for an increase as our request still feels moderate. We have a lot of responsibilities and they are growing. Our village is showing growth and so are the needs of our communities. We really want to begin to look at ways to

support our aging community and offer events for them (game nights, coffee and conversations), as so many cannot get into Bar Harbor and/or drive at night to town for events. The church renovation, VIS continued repairs (we currently have a leaky roof), cemetery, ball field, and playground responsibilities are expensive and time consuming. Our board is putting in more time and energy into managing the VIS and fundraising ideas so we can continue to thrive. We have shown we are here for our community when they need us, from our support for the BH Fire Department to offering a space to store and prepare food for delivery to cancer patients. The town has not ever provided us with an outdoor restroom, and we will need them there this summer with the increased traffic and use. Our expenses are increasing as are our offerings, responsibilities, and facilities. COVID-19 has added some financial challenges to our budget, making this past year difficult. We have lost substantial revenue with not being able to rent out our hall space or hold any major fundraising events for close to a year. While our expenses and responsibilities continue to increase, we were proud to have been able to accept the request from the BHF to use the facilities rent free from mid-March through the end of May. We are ready to extend this need at any time needed in the future. Validating what we have accomplished and our plans moving forward, we felt our request was fair and well deserved. Our village is proud of it's growth and evolving offerings.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Program Name	MDI Community Campfire Coalition	
Organization Name (if different)	Harbor House Community Service Center, fiscal agent	
Headquarters/Office Address	P.O. Box 836	
Mailing Address (if different)	Southwest Harbor, ME 04679	
Contact Person	Ingrid Wilbur Kachmar	
Contact E-mail	ingrid@harborhousemdi.org	
Contact Phone	207-244-3713	RECEIVED DEC 04 2020 Town of Bar Harbor Manager/Clerk's Office
Tax Identification #	01-0272150	
Funding Requested	\$3,150.00	
Prepared By:	Ingrid Wilbur Kachmar	
Signed:	<i>Ingrid Wilbur Kachmar</i>	
		Date: 12/1/2020

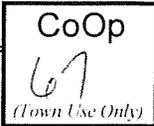
Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	July 31, 2020 - June 30, 2020	
Revenue	Amount	Comments
Federal/State Funds		
County Funds		
Municipal Funds	\$12,150.00	
Public Donations	47,970.08	we received an unexpected stock gift valued at \$20 585 which we don't anticipate receiving again
Business Grants/Donations		
Special Event Fundraising		
Users Fees & Service Income		
All Other Income		
Total Revenue	\$60,120.08	

Expenses	Amount	Comments
Salaries & Benefits		
Program Supplies		
Office/Admin/Supplies		
Rent or Mortgage		
Utilities		
All Other Expenses	25,168.55	heating assistance costs
Total Expenses	\$25,168.55	

Cooperating Agency Funding Application - 2021/2022



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item

1. Organization Name:
 MDI Community Campfire Coalition

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input checked="" type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 15 Bar Harbor households comprised of 42 individuals benefited from our heating assistance program last winter.

b What are the measurable benefits of your program?
 We provide heating assistance in the form of 100 gallons of fuel or the equivalent in electric, wood, kerosene or propane to qualifying individuals.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 We provide heating assistance.

d What is the geographical area you serve?
 We serve Mount Desert Island and the outer islands.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name:
MDI Community Campfire Coalition

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
NO
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
We have requested \$3150 from Bar Harbor which is the amount we've received in the past. We receive \$3000 from the towns of Southwest Hbr, Northeast Hbr and Tremont.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
NO
d Please describe your direct contribution and/or charitable fundraising activities.
Harbor House and the Neighborhood House are the overseeing organizations of this program. Both organizations cover all administrative costs associated with this program. 100% of proceeds raised is spent directly on heating assistance. We write grants and send appeal letters in an effort to raise funds for this program.
e How did your agency decide how much funding to request? Was a formula or standard used?
We have been asking for roughly the same contribution from each town for over 10 years.



Keeping neighbors warm this winter.

**Town of Bar Harbor
2021 Tax Appropriation Request
MDI Community Campfire Coalition**

The MDI Community Campfire Coalition was created in 2008 by area non-profits to provide heating assistance to those in need on MDI and the surrounding islands. On behalf of the MDI Community Campfire Coalition, we ask the Town of Bar Harbor for its support in the amount of \$3,000 to aid us in providing fuel assistance to residents of Bar Harbor, Maine next winter.

As of 2015 this program has been jointly managed by Harbor House Community Service Center and The Neighborhood House and all administrative costs associated with the program are absorbed by those organizations. One hundred percent of all funds raised go directly to heating assistance. The program normally operates from November 1 through April 30. Because of Coronavirus and the global health pandemic, we extended our program until May 15, 2020 and started it on October 15, 2020 in an effort to provide more assistance during these challenging times.

Since its inception, the MDI Community Campfire Coalition has helped 1,288 families. During the 2019-2020 heating season we helped 85 families, separated by town as follows: 15 families from Bar Harbor, 23 from Southwest Harbor, 15 from Mount Desert, 21 from Tremont and 11 from the outer islands. Each applicant who qualifies receives 100 gallons of fuel or the equivalent in electric, wood, kerosene or propane. Applicants complete an application process and show proof of income. Income guidelines are set on a sliding scale with limits of \$30,225 per individual or \$64,375 for a family of four +.

It is hard to gauge how cold the winter will be, what fuel prices will look like and what level of assistance members of our community will need. While the need fluctuates from year to year, the Coalition has helped as few as 74 to as many as 158 individuals and families in one heating season.

We ask the Town of Bar Harbor to assist us with \$3,000 to ensure that we will once again be able to respond to those in need this coming winter.

Thank you for your support,

Harbor House Community Service Center, fiscal agent
The Neighborhood House

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DEC 11 2020



Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

Program Name	Island Housing Trust	
Organization Name (if different)		
Headquarters/Office Address	1366 ME-102, Bar Harbor, ME 04609	
Mailing Address (if different)	PO Box 851, Mount Desert, ME 04660	
Contact Person	Marla O'Byrne	
Contact E-mail	mobyrne@islandhousingtrust.org	
Contact Phone	207-244-8011	
Tax Identification #	22-2993615	
Funding Requested	\$5,000	
Prepared By:	Marla O'Byrne	
Signed:		

Date: December 10, 2020

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	December 31, 2020	
Revenue	Amount	Comments
Federal/State Funds		
County Funds		
Municipal Funds	\$17,500	all four MDI towns contributed
Public Donations	\$511,000	includes \$5,000 in grant funds
Business Grants/Donations	\$2,500	MDI Business Partners
Special Event Fundraising		
Users Fees & Service Income		
All Other Income	\$332,950	restricted and prior years' income
Total Revenue	\$863,950	

Expenses	Amount	Comments
Salaries & Benefits	\$159,859	
Program Supplies	\$116,515	general operations
Office/Admin/Supplies		
Rent or Mortgage		
Utilities		
All Other Expenses	\$595,043	projects, HOAP, fundraising
Total Expenses	\$862,417	

Cooperating Agency Funding Application - 2021/2022



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
Island Housing Trust

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input checked="" type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

IHT promotes viable year-round communities by advancing year-round housing on MDI.

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input checked="" type="checkbox"/>	Other

IHT adds to the quality of life by providing year-round housing opportunities for MDI's workforce, allowing local teachers, healthcare providers, and essential workers to live in the communities in which they work.

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 IHT has assisted in the purchase of 10 homes for 31 Bar Harbor residents: four modular homes in The Sabah Woods neighborhood off route 3 in Bar Harbor, five homes purchased with the assistance of IHT's Home Ownership Assistance Program (with another approved for 2021), and a partnership effort with MCHT. IHT is working on a new year-round, affordable neighborhood at the head of the island in Bar Harbor, which will add an additional 10 energy-efficient and affordable homes.

b What are the measurable benefits of your program?
 Many of those who work here year-round, who make up and contribute to the communities of MDI, cannot afford to live on the island. IHT currently makes it possible for 36 workforce households to live on MDI and become integral parts of our communities.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 MDI is facing an acute housing crisis, and Island House Trust is working with partners to create long-term solutions to problem. Year-round workforce housing, affordable to MDI's workforce and protected by covenants, provides liveable and sustainable year-round housing solutions, keeping MDI communities resilient and viable.

d What is the geographical area you serve?
 Island Housing Trust works across Mount Desert Island. IHT holds affordability covenants on homes in all four towns.

Cooperating Agency Funding Application - 2021/2022

Town of Bar Harbor



Organization Name:
Island Housing Trust

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

No

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

In 2020, IHT received funding from all four towns: Bar Harbor - \$5,000; Mount Desert - \$7,500; Southwest Harbor - \$2,500; and Tremont - \$2,500.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

Not at this time.

d Please describe your direct contribution and/or charitable fundraising activities.

IHT sends two appeals each year, and produces two newsletters that including fundraising appeals. Online donations are accepted all year. Generally, IHT holds small events but this year created a virtual event; we are uncertain about 2021. Other donor outreach has been done virtually due to the pandemic. IHT is in the early, quiet phase of a capital campaign and is connecting with donors by phone and Zoom.

e How did your agency decide how much funding to request? Was a formula or standard used?

IHT sought advice from warrant committee members and others involved with town committees, who helped us understand and consider the Town's average funding levels balanced with our program funding needs and work in the Town.

ISLAND HOUSING TRUST
2020 OPERATIONS & PROGRAMS BUDGET

REVENUE

Contributed Support	\$ 530,000
Earned Revenue	
Interest-Savings/Short Term Inv	<u>\$ 1,000</u>
TOTAL REVENUE	<u>\$ 531,000</u>

EXPENDITURES

Operations	<u>\$ 289,417</u>
Subtotal Operations	\$ 289,417
Programs	
Projects	\$ 503,000
Home Ownership Assistance Program	<u>70,000</u>
Subtotal Programs	\$ 573,000
TOTAL EXPENDITURES	<u>\$ 862,417</u>
Released Restricted and Earned Assets	<u>\$ 332,950</u>
NET REVENUE (LOSS)	<u>\$ 1,533</u>



ISLAND HOUSING TRUST

PO Box 851 Mount Desert Maine 04660

December 10, 2020

Sharon Linscott, CCM
Town Clerk
Town of Bar Harbor
93 Cottage St
Bar Harbor, ME 04609

RECEIVED

DEC 11 2020

Town of Bar Harbor
Manager/Clerk's Office

Dear Sharon:

Island Housing Trust respectfully requests \$5,000 from the Town of Bar Harbor in support of our Home Ownership Assistance Program (HOAP). Please find enclosed IHT's application for 2021 funding. Island Housing Trust thanks the Town of Bar Harbor for its support in 2020.

IHT's HOAP program provides bridge funding to home buyers who can afford the mortgage payments of a home purchase, but do not have sufficient cash in hand for the required down payment, closing costs, or critical improvements to the property. IHT established the HOAP program in 2010, recognizing that having a sufficient down payment was often the only obstacle to year-round households seeking to purchase an otherwise affordable home on MDI where they worked. Since then, IHT has enabled the purchase of 16 homes with HOAP funding, five within Bar Harbor and several in each other town on the island.

The average HOAP funding award is \$25,000 - \$30,000. IHT is asking each town on MDI to contribute to HOAP - that will enable us to continue this program and, of equal importance, to demonstrate each town's commitment to promoting year-round housing in their community. A contribution from the Town of Tremont would be leveraged with funds from grants and donations to help a median income household live in town.

HOAP funding remains with the house, so that it resells at a price reduced by the awarded HOAP funding, keeping it affordable into the future. IHT holds affordability covenants that transfer with the property, in perpetuity. The covenants establish a Maximum Resale Formula, which keeps the resale value within an affordable range for year-round employees on MDI into the future.

Every HOAP property builds the portfolio of protected year-round homes, which keeps our year-round neighborhoods more intact, allows employees to live where they work and have their children in local schools, and fosters a stronger community of volunteers and customers for year-round businesses, all in a fairly low-investment approach to support our year-round communities.

Funding for the HOAP program is truly an investment in the Town's future as a year-round community.

Sincerely,

Marla O'Byrne
Executive Director



ISLAND HOUSING TRUST

P O B o x 8 5 1 M o u n t D e s e r t M a i n e 0 4 6 6 0

December 10, 2020

To the Residents of Bar Harbor:

Thank you so much for granting \$5,000 in 2020 to IHT's Home Owners Assistance Program (HOAP). This program provides needed assistance with down payments, to bridge the gap for home buyer financing, making home ownership more affordable to our year-round workforce.

The impacts of HOAP funding are immense. Funding from Bar Harbor in 2020 was added to a pooled fund to assist a prospective home buyer. The current applicant requesting HOAP funding is a kindergarten teacher on Mount Desert Island. Her letter of request to IHT shows the impact of not only this particular HOAP project, but the impact on the MDI community. She writes, "while doing the 'rental shuffle' that so many of us here have experienced, I've been looking to own my own home here. No matter how much I made at the time, or how the real estate market fluctuated, homeownership had always been out of my reach. I've never been one to ask for financial support, I was raised to work hard for that myself. However, after careful consideration, and a lot of conversations with some involved with IHT, I believe a HOAP grant is THE thing that will make our dream of home ownership, here on our island that we love and live and work on, a reality. HOAP funding ensures that I can continue to be a teacher who lives in *my own* community, with *my own* students, as well as ensure that I don't get priced off of our island, like so many year-round, working families."

While the numbers of people served by HOAP each year may be small, the results are tremendous. Each HOAP house is protected by affordability covenants, keeping them within reach of families on MDI in perpetuity. HOAP homes stay affordable to the people who teach our children, care for the sick, help us keep food on our tables, and work in our local businesses – the essential workforce of a vital community.

Your partnership in our work is especially important at this time. Thank you for continuing to be a partner in strong and thriving communities on MDI.

With gratitude,

Marla O'Byrne

Executive Director