

Cooperating Agencies
1068-59XX

	Budgeted (3% increase)	Requested (SEA increase)
40 – Acadian Youth Sports	\$5,150	\$5,000
42 – American Red Cross of Northern and Eastern Maine	\$2,251	\$2,100
44 – Bar Harbor Food Pantry	\$7,608	\$7,241
46 – Bar Harbor Historical Society	\$2,575	\$2,750
50 – Downeast Transportation	\$2,048	\$1,998
52 – Eastern Area Agency on Aging	\$3,751	\$3,500
54 – Northern Light HomeCare & Hospice	\$8,417	\$8,172
56 – Maine Family Planning (WIC Program)	\$1,056	\$1,150
57 – Downeast Horizons	\$564	\$550
58 – Hulls Cove Neighborhood Association	\$4,518	\$4,386
60 – Island Connections	\$5,769	\$5,600
62 – Downeast Community Partners	\$8,133	\$7,579
64 – Mount Desert Nursing Association	\$5,359	\$8,000
65 – Hospice Volunteers of Hancock County	\$676	\$1,500
66 – West Eden (Town Hill) Village Improvement Society	\$5,626	\$8,000
67 – MDI Campfire Coalition	\$3,376	\$3,150
68 – Island Housing Trust HOAP	\$5,254	\$5,000
69 – Open Table MDI	\$5,150	\$5,000

Cooperating Agencies Policy

Town of Bar Harbor

Each budget year numerous not-for-profit organizations request the Town Council to fund their agency through the annual Town budget. The following funding guidelines are adopted, effective immediately, and shall remain in force until amended by the Town Council.

- A. Four weeks prior to the application deadline, application forms shall be mailed to all agencies funded the prior year.
- B. Cooperating Agency funding requests must be submitted five weeks prior to the date the Town Manager is required to submit a budget to the Town Council.
- C. Any requests received after the above deadline will not be accepted.
- D. All information requested on the application form must be provided in its entirety or the request will not be considered.
- E. Applications from agencies not funded the prior year may be (a.) rejected by the Town Council or (b.) by invitation, presented to the Council for consideration. Following a presentation, the Town Council may reject the proposal or add the proposal as presented or amended to the Cooperating Agency budget.
- F. Agencies wishing an increase in funding must make a presentation to the Town Council.
- G. When compiling the budget, the Town Manager shall use the previous year's Cooperating Agency budget as a funding target, less the amount previously appropriated for any agency which does not apply for current year funding by the above deadline.

LEGISLATIVE HISTORY

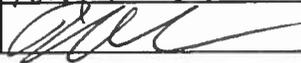
10-13-06	New policy proposed by Manager
10-17-06	Adopted by Town Council
09-15-20	Amended by Town Council

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
40
(Town Use Only)

Manager/Clerk's Office

Program Name	Acadian Youth Sports
Organization Name (if different)	Same
Headquarters/Office Address	Bar Harbor, Maine
Mailing Address (if different)	P.O. Box 656, Bar Harbor
Contact Person	Tony McKim
Contact E-mail	tony.mckim@barfirst.com
Contact Phone	207-460-4106
Tax Identification #	47-2967376
Funding Requested	5,000.00
Prepared By:	Tony McKim
Signed:	

Date: 11/30/2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	Our Y/E is 12/31, this report is as of 11/4/2021	
Revenue	Amount	Comments
Federal/State Funds	10,456	PPP loan, state grant
County Funds		
Municipal Funds		
Public Donations	25,020	We combine business & personal
Business Grants/Donations		
Special Event Fundraising		
Users Fees & Service Income	63,090	User fees, self journey
All Other Income	98,566	
Total Revenue		

Expenses	Amount	Comments
Salaries & Benefits		
Program Supplies	47,693	All sports expenses
Office/Admin/Supplies	8,211	
Rent or Mortgage		
Utilities		
All Other Expenses		
Total Expenses	55,904	

Cooperating Agency Funding Application - 2022/2023

CoOp
40
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
Acadica Youth Sports

2. Services Offered

Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

- Physical/mental health, counseling, other health services
- Housing/heat
- Food security
- Transportation
- Child Care
- Senior Wellness
- Emergency/Disaster Relief
- Other

We support our youth through offering various sports programs. We never turn a child away due to lack of ability to pay.

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

- Provides facilities
- Sponsors events
- Provides recreational programs for kids, seniors, general
- Art, music, literacy programming
- Other

Absolutely, we support kids all over MOI and Trenton.

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

Bar Harbor is our largest draw for all of our youth programs. Depending on the sport, we could have 20-30 for harbor kids.

b What are the measurable benefits of your program?

We help kids with exercise, teamwork and leadership.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

We help families enjoy their time with us while they watch and enjoy their children in their athletic endeavors.

d What is the geographical area you serve?

MOI and Trenton / Lamoine

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
40
(Town Use Only)

Organization Name:
Academy Youth Sports

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

We raise and provide money annually for the Bar Harbor ball fields.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

Mount Desert - 2,000
Switz - ~~0~~
Tranter - ~~0~~
Working on Rose
Lamoine (just basketball) - ~~0~~
Tremont - ~~0~~ (working on)

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

No

d Please describe your direct contribution and/or charitable fundraising activities.

Annual Fund
Golf Scramble

e How did your agency decide how much funding to request? Was a formula or standard used?

By our need for support as BH is the largest youth drawing pool and our contributions to the BH fields

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Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp

42

(Town Use Only)

Program Name	American Red Cross	
Organization Name (if different)		
Headquarters/Office Address	2 Maitland St Concord NH 03301	
Mailing Address (if different)	2401 Congress St Portland, ME 04102	
Contact Person	Rachel Zellem	
Contact E-mail	supportnne@redcross.org	
Contact Phone	802-391-6499	
Tax Identification #	53-0196605	
Funding Requested	\$2,100.00	
Prepared By:	Rachel Zellem	
Signed:	Rachel Zellem	
Date:	12.14.2021	

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	06/30/2021	
Revenue	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Municipal Funds	\$209,223	
Public Donations	\$1,959,854	
Business Grants/Donations	\$490,777	
Special Event Fundraising		
Users Fees & Service Income	\$1,441,596	
All Other Income	\$1,168,755	We also receive support from other Red Cross Regions
Total Revenue	\$5,270,205	

Expenses	Amount	Comments
Salaries & Benefits	\$5,118,715	
Program Supplies	\$1,283,345	
Office/Admin/Supplies	\$161,111	
Rent or Mortgage	\$153,865	
Utilities	\$46,665	
All Other Expenses	\$1,061,601	
Total Expenses	\$7,825,302	

Cooperating Agency Funding Application - 2022/2023

CoOp
42
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
American Red Cross

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input checked="" type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 Last year, we were not called to respond to any home fires in Bar Harbor.

b What are the measurable benefits of your program?
 We ensure that victims of disaster such as home fire have temporary shelter, food, clothing, and anything else they need in the immediate aftermath of the event. We also provide free fire safety tools such as smoke detectors, evacuation plans, and educational programming.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 The American Red Cross is the only organization equipped to respond to disasters in this manner, and our incredible volunteer workforce is highly trained to offer emotional and financial support in the critical hours after a disastrous event, as well as emergency shelter and food, and referrals to other essential services.

d What is the geographical area you serve?
 Northern New England - Maine, New Hampshire, and Vermont

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
42
(Town Use Only)

Organization Name:
American Red Cross

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Your town may or may not have a line item in the budget for disaster response, but we are equipped to provide critical recovery tools after a large or small disaster, access to which we believe is essential to a healthy community.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
We serve all of Northern New England. We apply for funds from over 300 towns and cities in our region. Last year we received \$209,000.00 in municipal appropriations.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
No
d Please describe your direct contribution and/or charitable fundraising activities.
We do not receive any state or federal funding for our work. We rely entirely on support from individuals, corporations, foundations, and towns. We have a local team of fundraisers who work with major donors in our area, and we partner with our national office who oversees a direct mail program.
e How did your agency decide how much funding to request? Was a formula or standard used?
The size of our request is based on historical giving from the Town of Bar Harbor



American Red Cross
Northern New England Region

Hancock County Service Delivery

July 1, 2020 - June 30, 2021

Disaster Response

In the past year, the American Red Cross has responded to **7 disaster cases in Hancock County**, providing assistance to **19 individuals**. Most commonly, these incidents were home fires. Red Cross workers were on the scene to provide food, clothing, lodging, emotional support, and more to families during their hours of greatest need. Our teams also provide Mass Care to first responders. Things like food, water, and warm drinks strengthen the brave men and women of your local Fire and Police Departments as they answer the call to keep your residents safe.

Town/City	Disaster Events	Individuals
Bucksport	5	9
Franklin	1	6
Orland	1	4

Service to the Armed Forces

We proudly assisted **5 of Hancock County's Service Members, veterans and their families** by providing emergency communications and other services, including counseling and financial assistance.

Blood Drives

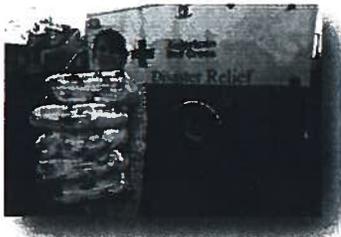
During the last fiscal year, we collected **1528 pints** of lifesaving blood at **46 drives in Hancock County**.

Training Services

Last year, **153 Hancock County residents** were taught a variety of important lifesaving skills such as First Aid, CPR, Babysitting Skills and Water Safety.

Volunteer Services

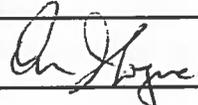
Hancock County is home to 32 American Red Cross Volunteers. We have volunteers from all walks of life, who are trained and empowered to respond to disasters in the middle of the night, to teach safety courses, to help at our many blood drives, and so much more. The American Red Cross is proud that 90% of its staff is made up of volunteers; they are truly the heart and soul of our organization.



**Cooperating Agency Funding
Application 2022/2023**
Town of Bar Harbor

DEC 08 2021
TOWN OF BAR HARBOR
MUNICIPAL CLERK'S OFFICE

CoOp
44
(Town Use
Only)

Program Name	Bar Harbor Food Pantry	
Organization Name (if different)		
Headquarters/Office Address	34 Mount Desert Street Bar Harbor ME 04609	
Mailing Address (if different)	P.O. Box 434 Bar Harbor ME 04609	
Contact Person	Owen Logue	
Contact E-mail	ojlogue@bhfp.org	
Contact Phone	(207)664-3769	
Tax Identification #	80-0382871	
Funding Requested	\$7,241	
Prepared By:	Owen J Logue	
Signed:		Date: 12/8/2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	2020	
Revenue	Amount	Comments
Federal/State Funds	\$0	
County Funds	\$0	
Municipal Funds	\$15,742	
Public Donations	\$487,943	
Business Grants/Donations	\$54,700	

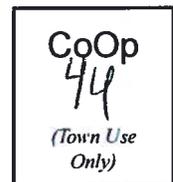
Special Event Fundraising	\$1500.00	
Users Fees & Service Income	\$0	
All Other Income	\$414	Investment income
	\$22,666	Serendipity Resale Boutique
Total Revenue	\$579,965	

Expenses	Amount	Comments
Salaries & Benefits	\$72,026	
Program Supplies	\$150,000	Purchase of food
Office/Admin/Supplies	\$4615	
Rent or Mortgage	\$35,000	
Utilities		(Included in rent total)
All Other Expenses	\$5,000	Maintenance
	\$5,000	Taxes and insurance
Total Expenses	\$271,641	

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Cooperating Agency Funding Application
- 2022/2023 Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.



1. Organization Name:
Bar Harbor Food Pantry

2. Services Offered	
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? <i>(Check all that apply and describe activities)</i>	
<input checked="" type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input checked="" type="checkbox"/>	Transportation
<input checked="" type="checkbox"/>	Child Care
<input checked="" type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? <i>(Check all that apply and describe activities)</i>	
<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits
How many Bar Harbor residents benefited directly from your programs in the past year?
The Bar Harbor Food Pantry provided food for 208 families in the past year.
What are the measurable benefits of your program? Measurable benefits comes from our ability to provide in person access to food to over 200 residents.

How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
The BHFP directly impacts the quality of life for over 200 Bar Harbor residents by addressing each individual's food insecurity needs and lessens financial restraints. Without this layer of support, the likelihood of homelessness would most certainly be a possibility for many that we serve.
What is the geographical area you serve?
Mount Desert Island and surrounding Hancock County towns, including Trenton, Ellsworth, Franklin and Hancock.

Cooperating Agency Funding Application
 - 2022/2023 *Town of Bar Harbor*

44
 (Town Use Only)

CoOp

Organization Name:
Bar Harbor Food Pantry

5. Funding
Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
The BHFP most certainly addresses the issue of food insecurity in Bar Harbor.
If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
Tremont contributes \$2500, Mount Desert contributes \$3500, Trenton contributes \$1000 and Southwest Harbor contributes \$2500.
Please describe your direct contribution and/or charitable fundraising activities.

We receive no state or federal assistance so rely exclusively on donations from individuals and businesses. We receive a number of foundation grants and support from local towns in Hancock County.

How did your agency decide how much funding to request? Was a formula or standard used?

We have not requested an increase over the years so rely on the town of Bar Harbor to determine their level of giving each year.

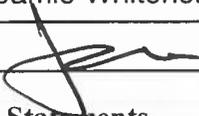
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Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
46
(Town Use Only)

Program Name	Bar Harbor Historical Society, Inc	
Organization Name (if different)		
Headquarters/Office Address	127 West Street, Bar Harbor, ME 04609	
Mailing Address (if different)		
Contact Person	Jamie Whitehead	
Contact E-mail	jamie@barharborhistorical.org	
Contact Phone	207-288-0000	
Tax Identification #	01-0342596	
Funding Requested	\$2,750	
Prepared By:	Jamie Whitehead	
Signed:		
Date:	12/9/21	

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	2020	
Revenue	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Municipal Funds	1,358	Town of BH Coop Agency Funds
Public Donations	624,048	(624,048) Capital Campaign/Annual
Business Grants/Donations	25,575	O'Neil Trust
Special Event Fundraising		
Users Fees & Service Income	23,663	Museum Tickets/Gift Shop/Membership
All Other Income	61,920	Rental (MSM and BHVIA)
Total Revenue	736,564	

Expenses	Amount	Comments
Salaries & Benefits	85,078	
Program Supplies	13,456	
Office/Admin/Supplies	7,633	
Rent or Mortgage	83,841	La Rochelle Mortgage
Utilities	25,383	
All Other Expenses	30,529	
Total Expenses	245,920	

Cooperating Agency Funding Application - 2022/2023

CoOp

46

(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
 Bar Harbor Historical Society

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

<input checked="" type="checkbox"/>	Provides facilities
<input checked="" type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input checked="" type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

Museum opened May-Oct (6 days of the week July-Sept) for local and seasonal visitors. Provides free programs throughout the year (both in person and virtual)

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 Over 6,000 people visited the musuem or attended an event in 2021.

b What are the measurable benefits of your program?
 Our visitation grew over 500% from 2020. As we become a better known attraction, we provide a rainy day activity for local residents and seasonal visitors.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 By purchasing a preserving La Rochelle and it's grounds, we have created a new event and activity space for BH residents.

d What is the geographical area you serve?
 The majority of our visitors in 2021 were from Maine. We also had guests from 39 states and 12 countries.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp 46 (Town Use Only)

Organization Name:
Bar Harbor Historical Society

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
NA
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
NA
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
NA
d Please describe your direct contribution and/or charitable fundraising activities.
We are in the midst of a 5 year 4.5MM capital campaign. Because of the pandemic, we have pushed back our first major in-person fundraising event to Sept 2022.
e How did your agency decide how much funding to request? Was a formula or standard used?
The funding requested is a portion of what we have budgeted to provide free public events in 2022.



BAR HARBOR
HISTORICAL SOCIETY

La Rochelle

Mansion & Museum



The history of Bar Harbor and Mount Desert Island is beautifully displayed at La Rochelle, a 1902 waterside mansion that is one of the best-preserved houses remaining from the gilded age in Northern New England

www.barharborhistorical.org

First floor exhibitions include artifacts detailing the area's early history, the Town of Bar Harbor, the wealthy and famous who summered here, the creation of Acadia National Park, the Great Fire of '47, and much more!

Several exhibits are open on the second floor including period furnished bedrooms featuring the Bowdoin family and their servants, path maps and plats - highlights from our collection, the schools of Bar Harbor, early photographers and their cameras, and Bar Harbor stories including prohibition, doctors and nurses, and local memorabilia.



Spring and Fall Hours

May 28th– June 26th and September 17th– October 9th
Friday 10am-4pm and Saturday 10am-2pm

Summer Hours

July 1st - September 11th
Monday – Friday 10am-4pm and Saturday 10am-2pm

Admission

General Admission: \$15.00

Seniors/Military: \$13.00

Children 7-12: \$5.00 (6 and under are free)

Group discounts for 10 or more

Gift shop open during museum hours

127 West Street, Bar Harbor, Maine 04609

Tickets: (888)-718-4255 ext 1

Weddings/Events: info@barharborhistorical.org



Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

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Town of Bar Harbor
 Manager/Clark's Office

CoOp
 50
 (Town Use Only)

Program Name	Downeast Transportation, Inc	
Organization Name (if different)		
Headquarters/Office Address	117 Gateway Center Drive, Trenton, ME 04605	
Mailing Address (if different)	PO Box 914, Ellsworth, ME 04605	
Contact Person	Paul Murphy	
Contact E-mail	paul@exploreacadia.com	
Contact Phone	207-667-5796	
Tax Identification #	01 037 1992	
Funding Requested	\$1,998	
Prepared By:	Paul Murphy	
Signed:	<i>Paul J Murphy</i>	
	Date:	12/14/2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:		
Revenue	Amount	Comments
Federal/State Funds	2,468,991	
County Funds	0	
Municipal Funds	28,167	
Public Donations	13,000	
Business Grants/Donations	424,806	
Special Event Fundraising		
Users Fees & Service Income	84,000	
All Other Income	900	
Total Revenue	3,019,864	

Expenses	Amount	Comments
Salaries & Benefits	1,810,948	
Program Supplies	276,832	
Office/Admin/Supplies	37,655	
Rent or Mortgage	7500	
Utilities	68,779	
All Other Expenses	1,091,947	Repairs, building maintenance, insurance, etc.
Total Expenses	3,293,661	

Cooperating Agency Funding Application - 2022/2023



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item

1. Organization Name:
 Diowneast Transportation, Inc.

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input checked="" type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input checked="" type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input checked="" type="checkbox"/>	Other

We provide public transportation that helps people access recreational and cultural activities

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 Open to all. We don't track passengers' residence.

b What are the measurable benefits of your program?
 Year round 5 days per week public transportation. Access to vital services for seniors and others in need of car free travel.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 We help people access vital services like medicine, groceries, banking, etc.

d What is the geographical area you serve?
 Hancock County

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
50
(Town Use Only)

Organization Name:
Downeast Transportation, Inc.

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
We provide a service the town would be faced with providing if we didn't.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
All towns we serve contribute toward local match required to qualify for federal grants.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
Yes, matching FTA 5311 grants- 50/50 and 80/20.
d Please describe your direct contribution and/or charitable fundraising activities.
We do not conduct fundraising events.
e How did your agency decide how much funding to request? Was a formula or standard used?
While our costs have increased dramatically over the years we have sought additional revenue elsewhere. The original formula was based on population.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
52
(Town Use Only)

Program Name	Eastern Area Agency on Aging	
Organization Name (if different)		
Headquarters/Office Address	240 State Street Brewer, ME 04412	
Mailing Address (if different)		
Contact Person	Dan Frye	
Contact E-mail	dfrye@eaaa.org	
Contact Phone	207-941-2865	
Tax Identification #	01-0328376	
Funding Requested	\$3,500	
Prepared By:	Dan Frye	
Signed:	<i>Dan Frye</i>	
	Date:	11/19/2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	9/30/21 (unaudited)	
Revenue	Amount	Comments
Federal/State Funds	\$3,396,687	
County Funds	\$5,000	
Municipal Funds	\$58,508	
Public Donations	\$219,560	
Business Grants/Donations	\$388,911	
Special Event Fundraising	\$22,092	
Users Fees & Service Income	\$92,220	
All Other Income	\$1,296,331	
Total Revenue	\$5,479,331	

Expenses	Amount	Comments
Salaries & Benefits	\$1,809,436	
Program Supplies	\$985,153	
Office/Admin/Supplies	\$587,660	
Rent or Mortgage	\$134,946	
Utilities	\$27,264	
All Other Expenses	\$1,020,220	equipment, inkind, operations
Total Expenses	4,564,679	

Cooperating Agency Funding Application - 2022/2023

CoOp
52
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
Eastern Area Agency on Aging

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input checked="" type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input checked="" type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input checked="" type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

<input checked="" type="checkbox"/>	Provides facilities
<input checked="" type="checkbox"/>	Sponsors events
<input checked="" type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
EAAA served 91 Bar Harbor residents in FY21

b What are the measurable benefits of your program?
In FY21, EAAA provided 7,224 units of service to 91 Bar Harbor residents. All of services provided were delivered at no cost to Bar Harbor residents. All of these programs help to keep older adult residents of Bar Harbor living in their homes and in the community independently.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
EAAA programs are designed to help provide community support for the residents of Bar Harbor. For those Bar Harbor resident that are homebound, some of our services are critical for them to stay living independently. Our goal is to provide services that community members want and need by working collaboratively with other organizations to not duplicate services that they or the town of Bar Harbor already provide.

d What is the geographical area you serve?
EAAA serves Hancock, Washington, Penobscot and Piscataquis counties.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
52
(Town Use Only)

Organization Name:
Eastern Area Agency on Aging

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes, specifically the Meals on Wheels program and Information and Assistance services.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
There are 155 town in our four county service area. In 2020, 97 towns provided funding to EAAA for a total of \$62,126. Donations range from \$50 - \$5,000.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
No, we do not use municipal funding from the town of Bar Harbor for match.
d Please describe your direct contribution and/or charitable fundraising activities.
EAAA consistently applies for private grants from foundations in Maine and across New England. We solicit donations from private donors and hold fundraising events throughout the year. We conduct an annual campaign each year and hold smaller targeted fundraising events specifically for the Meals on Wheels program and the Furry Friend Food Bank.
e How did your agency decide how much funding to request? Was a formula or standard used?
We calculate an average cost per service based on all the towns and all the services, then multiply it by the number of services provided for each town. Yes, the formula is standard across all towns but some towns donate more and some donate less.



**EASTERN AREA
AGENCY ON AGING**

Eastern Area Agency on Aging

240 State Street
Brewer, ME 04412

(207) 941-2865 (800) 432-7812

www.eaaa.org

Town of: Bar Harbor

Greetings,

Last year Eastern Area Agency on Aging (EAAA):

- Provided health insurance counseling to over 6,000 community residents,
- Saved community residents \$1.5 million in Medicare premiums, deductibles and copays,
- Provided 223,000 meals to homebound seniors, and
- Provided 45,000 hours of volunteer services across our region.

Because of the generosity of towns across our region, last year we were able to feed **45 older adults for an entire year**. It is through the continued support of towns and municipalities like yours we are able to offer much needed services and resources to community residents in Washington, Hancock, Piscataquis, and Penobscot counties. Included you will find a report listing services EAAA provided to benefit your residents over the past 12 months as well as their associated costs.

As you prepare your town's budget, we ask that you consider Eastern Area Agency on Aging in next year's budget allocation.

➤ Your town's allocation to EAAA last year:	\$ 3,641.00
➤ Amount requested for 2022:	\$ 3,500.00

In the meantime, if you have questions, please call Dan Frye at 1-800-432-7812 or dfrye@eaaa.org. We have also enclosed a one-page sheet that provides a summary of the programs and services we provide. Please visit www.eaaa.org to learn more about Eastern Area Agency on Aging's work.

Sincerely,

Dan Frye
Development Manager



**EASTERN AREA
AGENCY ON AGING**

Eastern Area Agency on Aging

240 State Street
Brewer, ME 04412

RECEIVED

NOV 22 2021 (207) 941-2865 (800) 432-7812

www.eaaa.org

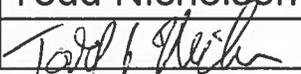
Manager/Clerk's Office

Services Provided to the town of: Bar Harbor		Hancock County	
<i>Program Name:</i>	<i>Description:</i>	<i>Units Served:</i>	<i>Cost For Service:</i>
Commodity Supplemental Food Program	Supplemental food for eligible seniors	105	\$ 1,050
Family Care Giver Services	Support and education to individuals caring for loved ones - including Alzheimer's/dementia	2	\$ 228
Furry Friends	Supplemental pet food	30	\$ 15
Home Delivered Meals	Meals on Wheels & 3D Catering	6,970	\$ 48,790
Information & Assistance	Office appointments, home visits and telephone calls linking individuals with available services, including but not limited to Medicare counseling*	117	\$ 4,446
7,224 Unit Services Provided to 91 Resident(s).			
*In 2021, Our State Health Insurance Assistance Program staff and volunteers helped residents save \$9,622.20 by comparing their health insurance options, including Medicare Part D.			
Total cost of services provided:		\$64,151.20	

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp 54 (Town Use Only)

Program Name	Northern Light Health Home Care & Hospice	
Organization Name (if different)		
Headquarters/Office Address	50 Foden Road, South Portland, ME 04106	
Mailing Address (if different)		
Contact Person	Todd Nicholson, Director of Philanthropy	
Contact E-mail	tnicholson@northernlight.org	
Contact Phone	207/513-9018	
Tax Identification #	01-0246804	
Funding Requested	\$8,172	
Prepared By:	Todd Nicholson	
Signed:		Date: 11/29/21

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	9/30/2021	
Revenue	Amount	Comments
Federal/State Funds	\$0	
County Funds	\$0	
Municipal Funds	\$75,669	New funds received from all municipalities.
Public Donations	\$164,239	Individual, corporate, and foundation released from restrictions.
Business Grants/Donations		
Special Event Fundraising	\$0	Covid restrictions impacted our ability to host events.
Users Fees & Service Income	\$49,572,393	Net patient service revenue
All Other Income	\$759,816	
Total Revenue	\$50,572,117	

Expenses	Amount	Comments
Salaries & Benefits	\$36,607,892	Salaries, wages, benefits, and taxes.
Program Supplies	\$2,817,337	
Office/Admin/Supplies	\$5,167,119	Fees, shared service cost, insurance, depreciation and amortization.
Rent or Mortgage		Included in NLH shared service costs.
Utilities		Included in NLH shared service costs.
All Other Expenses	\$3,536,204	
Total Expenses	\$48,127,730	

Cooperating Agency Funding Application - 2022/2023

CoOp

Town of Bar Harbor

54
(Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:

Northern Light Health Home Care & Hospice

2. Services Offered

Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

<input checked="" type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input checked="" type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

We help your residents remain safe at home and living independently for as long as possible. Our clinicians teach their patients how to manage their illness and medications and how to live safely. In addition our palliative care program works with the patient in their home on living a full life while managing a threatening disease. Hospice is available for those who elect to stop curative treatment.

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

See attached summary of services.

b What are the measurable benefits of your program?

We keep people at home and in their community where they prefer to be. Each patient is screened for food insecurity and their medical needs addressed. Our social workers connect patients to other community services.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

We help your residents remain safe at home and living independently for as long as possible. Our clinicians teach their patients how to manage their illness, their medications, and how to live safely. In addition our community based palliative care program works with those with life threatening illnesses on advance care planning and how to live a full life. Hospice allows patients facing a terminal illness to end life communally, at home as pain free as possible and with dignity. We work to improve the quality of life for all of our patients.

d What is the geographical area you serve?

In addition to Hancock County, we provide services in Aroostook, Cumberland, Penobscot, Kennebec, and York counties.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
54
(Town Use Only)

Organization Name: Northern Light Health Home Care & Hospice
--

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

We provide care if the patient is uninsured or under-insured thereby reducing the need for more costly forms of care and increased public assistance from the town.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

Please see attached list.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

There are no plans to apply for matching funds.

d Please describe your direct contribution and/or charitable fundraising activities.

A program appeal is sent twice a year to area residents along with a spring and fall newsletter mailing. We offer a memorial giving program along with appropriate fund raising events. We also write grant proposals to local and state foundations, business, and corporations.

e How did your agency decide how much funding to request? Was a formula or standard used?

We respectfully request the same amount of funding that was established years ago regardless of the rising cost to provide care and the challenges to reimbursement from MaineCare and other insurers.



Northern Light
Home Care & Hospice

FY 2021 statistics ending September 30, 2021

Counties served include: Aroostook, Cumberland, Hancock, Kennebec, Penobscot, York

Home Health Patients:	8,087
Home Health Visits:	133,028
Hospice Patients:	1,103
Hospice Visits:	44,870

FY 2021 Local Statistics Bar Harbor

Home Health Patients:	29
Home Health Visits:	351
Hospice Patients:	5
Hospice Visits:	541
Est Value of Services:	\$181,396

**total number of town served across the entire state in 2021 is greater than 350



Home Care & Hospice
Suite 1
50 Foden Road
South Portland, ME 04106

December 7, 2021

Office 800-757-3326
Fax 207-400-8891

Town of Bar Harbor
93 Cottage St.
Bar Harbor, ME 04609-1400

To the Residents and Selectman of Bar Harbor,

Thank you for your ongoing and generous support of the work that we do at Northern Light Home Care & Hospice. We provide crucial community health services to help your residents remain in the comfort of their own home for as long as they possibly can. We are nurses, rehabilitation therapists, social workers, home health aides and if on hospice, volunteers and spiritual counselors, caring for people when they are released from the hospital following an illness or surgery or who elect hospice services at end of life.

Northern Light Home Care & Hospice faced many challenges this past year, but through it all we have ensured high quality patient care, a devotion to our staff, and a commitment to improving the health of the people and communities we serve. In the twelve months ending September 30, 2021 we have:

- conducted 133,028 visits to 8,087 homecare patients
- conducted 44,870 visits to 1,103 hospice patients

In addition to our Home Health and Hospice programs we provide essential public health services in the community such as COVID-19 pop-up clinics, school located vaccination clinics, and COVID-19 testing at a variety of facilities and businesses. In the twelve months ending September 30, 2021 we have:

- administered more than 40,000 COVID vaccines
- administered more than 10,000 flu vaccines
- administered 100's of homebound vaccinations

These visitation numbers are nothing short of remarkable during these unprecedented times. As an example of the good work we do, I share with you a quote from a grateful family.

"Dianna's and my experience with hospice during her last seven weeks was totally positive. Hospice was very sensitive to our wanting minimum visits due to COVID worries, but the advice we received during the visits that did take place and over the telephone were invaluable. I would not want to go through such an end of life caregiving experience without hospice!"

While we get reimbursed from Medicare, MaineCare, and other insurers this does not cover the full cost of care or the cost to provide care for those without insurance. It also does not cover our efforts to assist those in your community who may need a shower bench, blood pressure cuff, or nutritional assistance. The support provided by the Town of Bar Harbor is used to offset the shortage in reimbursements and for those without insurance.

We hope that we have inspired you to consider maintaining your support with a FY23 gift in the amount of \$8,172. Please be reminded that our clinicians live in the communities they serve and that our board of directors includes a representative who resides in each county we cover. I have included our board list with this request along with our FY22 budget and overview of the care provided in your community. Please reach out to me with any questions or concerns.

We are grateful for your past support and thank you for your consideration.

Very truly yours,

Colleen Hilton
Senior VP, Continuing Care
President Home Care & Hospice



**Municipal Support-Hancock County
Twelve months ending September 30, 2021**

Town Name	Amount
Town of Bar Harbor	\$8,172
Town of Castine	\$1,500
Town of Cranberry Isles	\$750
Town of Deer Isle	\$7,900
Town of Isle au Haut	\$1,500
Town of Mariaville	\$100
Town of Southwest Harbor	\$3,740
Town of Stonington	\$7,860
Town of Surry	\$2,270
Town of Swans Island	\$100
Town of Blue Hill	\$4,500
Town of Brooklin	\$10,000
Town of Brooksville	\$4,025
Town of Bucksport	\$250
Town of Mount Desert	\$1,200
Town of Orland	\$1,500
Town of Penobscot	\$4,700
Town of Sedgwick	\$2,000
Town of Sorrento	\$527
Town of Trenton	\$1,500
Town of Winter Harbor	\$400
Total Hancock County	\$64,494

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp
56
(Town Use Only)

Program Name	WIC Program	
Organization Name (if different)		
Headquarters/Office Address	248 State St. Suite 3A, Box#10 Ellsworth, Maine 04605	
Mailing Address (if different)		
Contact Person	Melinda Hellum	
Contact E-mail	mhellum@mainefamilyplanning.org	
Contact Phone	207-667-5304	
Tax Identification #	01-0317679	
Funding Requested	\$1,150	
Prepared By:	Tawney Jacobs	
Signed:	<i>Tawney Jacobs</i>	
Date:	10/25/2021	

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:		
Revenue	Amount	Comments
Federal/State Funds	468,439	
County Funds		
Municipal Funds	51,097	
Public Donations		
Business Grants/Donations		
Special Event Fundraising		
Users Fees & Service Income		
All Other Income	1,178,353	food dollars - a wash.
Total Revenue	1,697,889	

Expenses	Amount	Comments
Salaries & Benefits	351,605	
Program Supplies	2,163	
Office/Admin/Supplies	6405	training, accountants, consultant.
Rent or Mortgage	52,975	
Utilities	6,802	
All Other Expenses	1,213,180	phone, travel, food dollars (a wash) misc.
Total Expenses	1,697,889	

Cooperating Agency Funding Application - 2022/2023

CoOp

56

(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:

2. Services Offered

Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

23

b What are the measurable benefits of your program?

\$16,836 in food vouchers, access to hospital-grade electric breast pumps, breastfeeding support and community resource referrals.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

Decreases food insecurity, provides resource referrals to help with fuel assistance, mental healthcare, dental care, child developmental screenings and more.

d What is the geographical area you serve?

All of Hancock + Washington Counties, plus Matineau Island.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
56
(Town Use Only)

Organization Name:
WIC Program

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
WIC participants may require less General Assistance due to the resources WIC provides.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
We use the same formula to request municipal funding from each town in Hancock and Washington Counties. \$50 x the number of residents of the town who received WIC in that fiscal year.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
Federal funding will match up to \$2,000 of our municipal funds.
d Please describe your direct contribution and/or charitable fundraising activities.
WIC seeks grants and requests municipal funding from every town in Hancock and Washington Counties.
e How did your agency decide how much funding to request? Was a formula or standard used?
\$50 x 23 = \$1,150.

DEC 10 2021

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor
 Manager/Officer's Office

CoOp
 57
 (Town Use Only)

Town of Bar Harbor

Program Name	Downeast Horizons	
Organization Name (if different)		
Headquarters/Office Address	77 Union Street Ellsworth, ME 04605	
Mailing Address (if different)		
Contact Person	Ashley Johnson	
Contact E-mail	ajohnson@dehi.org	
Contact Phone	207-667-7464	
Tax Identification #	01-0331180	
Funding Requested	\$550.00	
Prepared By:	Ashley Johnson	
Signed:	Ashley Johnson	Date: 12/7/2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	6/30/2021	
Revenue	Amount	Comments
Federal/State Funds	7,826,591.65	Maine Care
County Funds	-	
Municipal Funds	11,477.00	
Public Donations	40,590.57	
Business Grants/Donations	29,329.00	
Special Event Fundraising	-	
Users Fees & Service Income	27,368.38	
All Other Income	275,222.49	Room + Board, Food Stamps
Total Revenue	8,210,579.09	

Expenses	Amount	Comments
Salaries & Benefits	5,356,191.70	
Program Supplies	916,662.79	
Office/Admin/Supplies	233,600.84	Food, Heat, Household,
Rent or Mortgage	202,001.83	
Utilities	81,613.38	
All Other Expenses	1,420,508.30	Maintenance, Snow + Trash, Insurance
Total Expenses	8,210,579.09	

Downeast Horizons Inc.
FY2022 Budget

Revenues

MaineCare & Private Pay	7,826,591.65	95%
Room & Board	215,460.00	3%
USDA Food Stamps	1,500.00	0%
Grant in Aid	29,329.00	0%
Donations-Donors	40,590.57	0%
Donations-Municipalities	11,477.00	0%
Interest Income	27,368.38	0%
Other Income	58,262.49	1%
	<hr/>	
Total Revenues	8,210,579.09	100%

Expenses

Payroll Expenses		
Labor	(4,226,558.28)	51%
Taxes & Benefits	(1,129,633.58)	14%
Rent/Property	(202,001.83)	2%
Food	(148,801.02)	2%
Building Repair and Maintenance	(67,983.00)	1%
Utilities	(81,613.38)	1%
Heat (Oil & Propane)	(40,231.00)	0%
Household	(44,568.82)	1%
Snow & Trash Removal	(21,088.36)	0%
Insurance Policies	(75,785.00)	1%
Program Expenses	(916,662.79)	11%
Business Operating Expenses	(584,420.90)	7%
G&A	(671,231.13)	9%
	<hr/>	
Total Expenses	(8,210,579.09)	101%

Net Income \$ 0.00

**Cooperating Agency Funding Application – 2022/2023
Town of Bar Harbor**

1. **Organization Name:** Downeast Horizons, Inc.

2. **Services Offered**

Health & Welfare – Downeast Horizons adds to the community-wide safety net for town residents who are at risk; youth, elders, people with disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

3. **N/A**

4. **Local Benefits**

A. 45 Bar Harbor residents have received services from Downeast Horizons in the past year.

B. Program participants do not pay fees for services to Downeast Horizons. The Maine Department of Health and Human Services (DHHS) provides Program participant specific funding for each person (a combination of federal and state funds, very similar to services received from a medical provider). The vast majority of our Program participants currently qualify for these funds under low-income guidelines. However, due to recent discussions at the state level regarding budget cuts, there is uncertainty if there will be reductions to current funding. The average cost to serve each DEHI program participant is \$47,364. For program participants who live in group homes, that cost is more than double. Downeast Horizons needs to currently raise approximately 5 percent of its operating budget each year in private and municipal funds to meet its current budget of \$8.2 million.

The funding received from your town pays for needs that are needed but not funded adequately through DHHS. These needs include specialized medical equipment, Special Olympics, program and training supplies, transportation costs and program activity funds.

C. Downeast Horizons (DEHI) was founded in 1974 to serve adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

DEHI operates three day program centers in Brewer, Ellsworth and Bar Harbor and administers nine supported living homes in Ellsworth, Bar Harbor and Hancock. All of our programs are designed to maintain and increase independence and community involvement of the developmentally disabled. Services include:

Day & Evening Programs – This Program is provided to individuals with the goal of increasing and maintaining social and community participation as well as maintaining and developing skills that support their health and well-being.

Community Supports – Direct support is provided to individuals in the community with the goal of increasing and maintaining social and community participation. In most instances, this is one-on-one support and ranges from attending appointments with the program participant, job supports, community activities, etc.

Residential Services - We provide direct support to individuals in nine residential settings. Home supports include personal assistance with activities that contribute to a person's health and well-being including eating, bathing, dressing, mobility, personal hygiene, and other activities of daily living.

Employment Supports – We provide supports to promote integrated, competitive employment for an individual. Periodic interventions with a job coach assist in promoting natural workforce relationships; maintaining workplace relationships and safety; and successful employment and workplace inclusion.

D. Downeast Horizons is currently providing services in the following geographic areas; Hancock, Penobscot, Piscataquis and Waldo counties.

5. Funding

- A. Downeast Horizons has a direct impact on your municipal budget. Downeast Horizons needs to currently raise approximately 5 percent of its operating budget each year in private and municipal funds to meet its current budget of \$8.2 million. Your funding will help us a great deal.
- B. Downeast Horizons receives the amount of funding from surrounding towns; Mount Desert: \$5,600, Southwest Harbor: \$1,800, Trenton: \$1,000, Tremont: \$1,600, Orland: \$1,600, Waltham: \$750.00, Sorrento: \$900.00, Lamoine: \$700.00, Sullivan: \$500.00, Winter Harbor: \$1,000.00.
- C. Town of Bar Harbor funding **would not** provide a local match for Federal State and private funds.
- D. Downeast Horizons does two direct mail appeals, one in the spring and one in the fall, we grant write , person-to-person appeals, planned giving campaign, and various fundraising activities that include cookbook sales, raffles and craft sales.
- E. We are requesting \$550.00 from the Town of Bar Harbor to enable Downeast Horizons to contribute our mission of assisting adults and children with disabilities from your town. Our agency decides how much funding is requested by the amount of people we serve and how much the cost is to serve each individual.



People Helping People

**ANNUAL REPORT TO TOWN OF BAR HARBOR
December 2021**

Downeast Horizons (DEH), founded in 1974, is an organization that assists adults and children with disabilities to find support for their individual needs and to exercise choices whenever possible that result in growth toward increasing and maintaining independence. All individuals supported by DEH have developmental disabilities including cognitive disabilities; Autism and Asperger Syndrome; Down Syndrome; and some have multiple disabilities including physical handicaps. We currently provide services to 45 individuals from the town of Bar Harbor.

HOME AND COMMUNITY BASED SERVICE PROGRAMS UPDATE

Due to changes in Home and Community Based Services (HCBS) issued by the Centers for Medicaid Services, all day programs, group homes, and shared living homes are being surveyed to ensure compliance with new federal regulations. These new regulations are designed to ensure that adults receiving services are not being isolated from their communities and that their rights are not infringed upon.

Every home and program is supposed to become compliant with the rules by the end of July, with changes based on a Findings Report issued by the State after a survey of each facility. One of the items created by DEH as a result of the HCBS surveys is the Program Participant Handbook. This handbook contains a range information for participants, from understanding their Constitutional rights to instructions on locker usage. The handbook was created as a result of the Brewer Center survey, in which the surveyors felt that participants needed to be more informed. Handbooks will be going out to every participant at every program. The new handbooks will be reviewed with each participant, and the participants will sign to acknowledge that they have received and understood them.

CAPITAL IMPROVEMENTS

Windows at several of our residential homes were replaced this year in order to meet State licensing requirements. The windows were required to be egress and the glass area needed to be a certain square footage to pass inspection from both DHHS and the State Fire Marshall.

A new heat pump was installed at the Ellsworth Center in the administrative end of the building. This heat pump should help with cooling in the summer and, hopefully, eliminate the need for window air conditioning units. Another two heat pumps are scheduled to be installed at the MDI Center.

EMPLOYEE RETENTION

Facing competitive wages being offered in the area, which are appealing to those looking for gainful employment, Downeast Horizons increased the starting wage for Direct Support Professionals (DSPs) to \$15 per hour, adjusting the pay of all current DSPs accordingly. Our staff was very pleased with the pay increase. We also evaluated the current Site Manager wages, increased the starting wage, and adjusted current staff wages accordingly.

We have been able to renew our health insurance with Anthem with no increase in cost for the 2021 plan year. Standard Dental is nearly flat, with a monthly increase of \$.96 per employee. This rate is still much lower than other dental insurance we have had quoted.

Downeast Horizons' full-time employees receive the following benefits; annual performance-based raises; 10 paid holidays per year; a retirement plan with matching contributions of up to 5%; dental, health and life insurance; short and long term disability; and paid time off.

We have been researching and looking into offering advance pay options to our employees. Payactiv has been the best option that we have found with no cost to DEH. This will offer employees greater financial freedom, with services such as earned-wage access, bill pay, savings, prescription discounts, and financial counseling.

Downeast Horizons has worked hard to support its employees with over \$400,000 in incentives, flexible hours and working remotely when possible during this pandemic.

The \$547.00 generously given by the citizens of Bar Harbor in 2021 assisted in paying for safety/health building maintenance and repairs; staff training; and client motivation activities. In 2022, DEH will continue to target funds from the towns and individuals for these items. DEH is grateful to the town of Bar Harbor for its long-time support and respectfully requests a continuation of that support in FY2022.

DATA SHEET FOR BAR HARBOR

Mission Statement: Downeast Horizons assists and supports people with disabilities to live a complete and fulfilling life.

Background Information: Downeast Horizons (DEH) was founded in 1974 to serve adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Mental Retardation, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

Adult Services Provided

DEH operates three day program centers in Bar Harbor, Ellsworth and Brewer and administers nine supported living homes in Ellsworth, Bar Harbor and Hancock. All of our programs are designed to maintain and increase the independence and community involvement of the developmentally disabled. Services include:

Day & Evening Programs

This program is provided to individuals with the goal of increasing and maintaining social and community participation as well as maintaining and developing skills that support their health and well being.

Community Supports

Direct support is provided to individuals in the community with the goal of increasing and maintaining social and community participation. In most instances, this is one-on-one support and ranges from attending appointments with the consumer, job supports, community activities, etc.

Residential Services

We provide direct support to individuals in nine residential settings. Home supports include personal assistance with activities that contribute to a person's health and well-being including eating, bathing, dressing, mobility, personal hygiene, and other activities of daily living.

Employment Supports

We provide supports to promote integrated, competitive employment for an individual. Periodic interventions with a job coach assist in promoting natural workforce relationships; maintaining workplace relationships and safety; and successful employment and workplace inclusion.

Children Services Provided

DEH, in partnership with the Maine Department of Health and Human Services, serves children diagnosed with Mental Retardation, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome. The focus is to teach necessary skills to improve the consumer's independence with activities of daily living, community integration, and behavior management. Services include:

Community Supports

We supply a staff person to provide one-on-one support services in the home and community to work on specific goals and objectives outlined in the plan.

Social Group Services

This group provides an opportunity for school age children with autism and developmental delays to gain valuable experience with cooperative group work for which social interactions are challenging. The focus of the social skills group that Downeast Horizons currently runs each month is to give the children realistic practice interacting with their peers in a semi-structured situation.

Number of people served from the town of Bar Harbor: 45 individuals

Average annual cost to agency per consumer: \$47,364 (Group home residents are double)

2022 Operating Budget: \$8.2 million; 5 percent of that budget must be raised from private and municipal funds. DEH currently receives support from 9 additional towns in Hancock County.

Total number of consumers: 280

Total number of family members receiving indirect services: 580

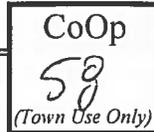
Total number of employees: 137

Administrative costs as a percentage of total operating budget: 10 percent

Other forms of funding: Semi-annual direct mail solicitations to donor base; memorial gifts; grants; municipal contributions from 12 towns throughout Hancock County.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor



Program Name	Hulls Cove Neighborhood Association	
Organization Name (if different)	Hulls Cove Schoolhouse	
Headquarters/Office Address	6 Neighborhood Road, Bar Harbor	
Mailing Address (if different)	P.O. Box 126, Hulls Cove, ME 04644	
Contact Person	Joanne S. Sousa, President	
Contact E-mail	asousa@myfairpoint.net	
Contact Phone	207-288-5193	DEC 10 2021 TOWN OF BAR HARBOR MANAGER/CLERK'S OFFICE
Tax Identification #	01-0002847	
Funding Requested	\$4,386.00	
Prepared By:	Joanne Sousa	
Signed:	<i>Joanne S. Sousa</i>	Date: December 10, 2021

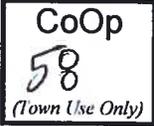
Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	12/10/2021	
Revenue	Amount	Comments
Federal/State Funds	-0-	
County Funds	-0-	
Municipal Funds	\$4386.00	B.H. Town Funding
Public Donations	\$700.00	Donations
Business Grants/Donations	\$3,950.00	Fred C. Lynam Trust
Special Event Fundraising	-0-	
Users Fees & Service Income	\$15,461.00	Rental Income incl. Deposits
All Other Income	-0-	
Total Revenue	\$24,497.00	

Expenses	Amount	Comments
Salaries & Benefits	-0-	
Program Supplies	\$2,798.00	Insurance, Chamber, Postage
Office/Admin/Supplies	\$1,461.00	Cleaning
Rent or Mortgage	\$4,338.00	Loan Payment, Deposit returns
Utilities	\$1,643.00	All Utilities
All Other Expenses	\$4,733.00	Repairs, Paint. Fire Protection
Total Expenses	\$14,973.00	

Cooperating Agency Funding Application - 2022/2023



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
 Hulls Cove Neighborhood Association

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? *(Check all that apply and describe activities)*

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input type="checkbox"/>	Food security
<input type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input checked="" type="checkbox"/>	Other

See Attached

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? *(Check all that apply and describe activities)*

<input checked="" type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

See Attached

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

The Hulls Cove Schoolhouse was used by many locals for a variety of uses, ie., weddings, birthday parties, training for Park employees, several memorial receptions etc.

b What are the measurable benefits of your program?

Our Board Members take great pride in the restoration and maintaining of a Historic building,thus enabling the Schoolhouse to be available for many, many types of events. We feel the Hulls Cove Schoolhouse is a real community treasure!

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

The Hulls Cove Schoolhouse provides a much needed safe and beautiful venue at an affordable price for all Town residents, now even more so after the change of use of the Masonic Hall.

d What is the geographical area you serve?

The Hulls Cove Schoolhouse is available for all to use, near and far. The facility is most loved by locals who come back home for events of all types including M.D.I. High School reunions this coming year.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
58
(Town Use Only)

Organization Name:
Hulls Cove Neighborhood Association

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes, definitely. H.C.N. A. has worked to restore the Hulls Cove Schoolhouse for the last 22 years while providing a much needed venue for the Town residents to use. The Town has saved the cost of providing such a facility for the community. We are providing equity for the Town in an historic property built in 1909.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
All are welcome at the Schoolhouse. We look at it as outreach to all. No other towns provide funding to the Schoolhouse.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
There is no defined relationship between the Town funding and funding from other sources. However, during the last ten years we applied for and were granted funding from the Fred C. Lynam Foundation. We assume that our application benefited from the information that the Town has consistently supported our undertakings to restore the Schoolhouse.
d Please describe your direct contribution and/or charitable fundraising activities.
The Hulls Cove Schoolhouse is the venue for these events!! We have many varied activities thus our direct contribution.
e How did your agency decide how much funding to request? Was a formula or standard used?
We are applying for \$4,386.00 in non-profit funding, the same as last year. Any monies raised (after expenses) go directly to the next restoration project. We have been able to pay off our new kitchen line of credit this summer and are now trying to secure seed money for the restoration of the front entrance of the Schoolhouse, a cost of about \$25,000.

**Cooperating Agency Funding Application Attachment– 2022-2023
Town of Bar Harbor**

**1. Organization name: Hulls Cove Neighborhood Association (HCNA)
(Maintaining and Managing Hulls Cove Schoolhouse)**

2. Services Offered

Other:

Our community based undertakings are a resource for youth, elders and the economically disadvantaged as well as community new comers. We provide a safe venue for social opportunities for everyone from toddlers to seniors.

3. Recreation and Culture

Provides Facilities:

The majority of the activities at the Hulls Cove Schoolhouse fit into the Recreation and Culture category, with such activities as Christmas parties, contra dances, birthday parties graduation parties and family reunions in the recreation category; while weddings, concerts and traditional balls are in the cultural category.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor



Program Name	Island Connections	
Organization Name (if different)		
Headquarters/Office Address	93 Cottage Street, Suite 101, Bar Harbor, ME 04609	
Mailing Address (if different)		
Contact Person	Doreen Willett	
Contact E-mail	director@islconnections.org	
Contact Phone	207-288-4457	
Tax Identification #	04-3386167	
Funding Requested	\$ 5,600.00	
Prepared By:	Doreen Willett	
Signed:		Date: 11/23/21

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	2020	
Revenue	Amount	Comments
Federal/State Funds		
County Funds		
Municipal Funds	11,990	
Public Donations	98,943	
Business Grants/Donations	96,400	
Special Event Fundraising	4,282	
Users Fees & Service Income		
All Other Income	3,343	
Total Revenue	214,959	

Expenses	Amount	Comments
Salaries & Benefits	122,882	
Program Supplies	11,935	
Office/Admin/Supplies	34,334	
Rent or Mortgage	6,000	
Utilities		
All Other Expenses	2,586	
Total Expenses	177,737	

Cooperating Agency Funding Application - 2022/2023

CoOp
60
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name: Island Connections

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

<input type="checkbox"/>	Physical/mental health, counseling, other health services
<input type="checkbox"/>	Housing/heat
<input checked="" type="checkbox"/>	Food security
<input checked="" type="checkbox"/>	Transportation
<input type="checkbox"/>	Child Care
<input checked="" type="checkbox"/>	Senior Wellness
<input type="checkbox"/>	Emergency/Disaster Relief
<input type="checkbox"/>	Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

<input type="checkbox"/>	Provides facilities
<input type="checkbox"/>	Sponsors events
<input checked="" type="checkbox"/>	Provides recreational programs for kids, seniors, general
<input type="checkbox"/>	Art, music, literacy programming
<input type="checkbox"/>	Other

In past years prior to Covid-19, Island Connections in collaboration with the Age By Design team and the YWCA MDI provided the MDI Coffeehouse 2x per month from November through April. Another collaboration was with Reel Pizza Cinerama from January through April to provide a weekly matinee at reduced pricing for seniors. We also held a community centered fundraising event in January known as the Chowder & Chili Chowdown bringing residents together for a social event in the middle of winter.

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?
 Island Connections' free transportation program benefited approximately 215 in 2021; this number doesn't include the neighbors who receive food through the Meals on Wheels Program and Food Access Project. This personal data is not shared with Island Connections and held by our community partners for each program.

b What are the measurable benefits of your program?
 The measurable benefits of our program are the number of new neighbors and volunteers that are registered with our services, the number of rides provided, the number of meals delivered and the amount of appreciation felt by family and friends of those we serve as well as the health of our donor base.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?
 The neighbors we serve who no longer drive or don't have family living nearby and are living with limited resources are receiving door to door transportation to their needed medical appointments, whether that be cancer or dialysis appointments, or regularly scheduled office visits. The one on one time together spent during a ride provides an opportunity for friendly engagement to help alleviate any feelings of isolation or lack of connection to the community. Our service enables seniors and people with disabilities to live independently at home for as long as possible.

d What is the geographical area you serve?
 We serve seniors and people with disabilities on Mount Desert Island and the surrounding islands.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
60
(Town Use Only)

Organization Name: Island Connections
--

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed? Yes. Island Connections provides a free transportation program that serves as a form of public transportation for a portion of the population of Bar Harbor that we serve.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency? The Town of Mount Desert: \$ 2,500.00 The Town of Southwest Harbor: \$ 2,500.00 The Town of Tremont - \$ 1,500.00
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants? Island Connections doesn't apply for federal or state funding due to the amount of reporting that is needed. The amount of time to report would reduce the amount received with labor costs. The funding hasn't been or would be used as a match for any grant applications.
d Please describe your direct contribution and/or charitable fundraising activities. In a normal given year, we have run the Chili and Chowder Chowdown for Rides in January; Dine Around-Day in July; Running for Rides Mary Parker Memorial 5K Race in October and our Annual Holiday Raffle from November-December. . With the uncertainty of Covid-19's effect on the local population in 2020, we chose not to schedule any events in 2021 with the exception of a successful Match Campaign.
e How did your agency decide how much funding to request? Was a formula or standard used? The amount we requested is consistent with the amount received in 2021. Island Connections has been so fortunate to be the recipient of funding from the Town of Bar Harbor for many years. No standard was used.



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NOV 24 2021
Town of Bar Harbor
Management

*Neighbors helping Neighbors
since 1997 on
Mount Desert Island
and the Surrounding Islands*

November 23, 2021

Ms. Liz Graves
Office of the Town Clerk
93 Cottage Street
Suite I
Bar Harbor, ME 04609

Re: Island Connections – Town of Bar Harbor Appropriation

Dear Ms. Graves:

On behalf of the island neighbors we serve, we hereby apply for an appropriation in line with the level received last year in the amount of \$5,600.00, from the Town of Bar Harbor.

We have continued to provide free services for seniors and people with disabilities who are residents of Bar Harbor in order for our neighbors to live independently with a stronger quality of life. The enclosed documents are in support of the Annual Town Report outlining the services provided by Island Connections.

We do not have a financial audit conducted, therefore there will be no such submission at this time. Should you require any fiscal year's tax return, prepared by our accounting firm Coston & McIsaac, CPAs, please advise me.

We thank the residents of Bar Harbor for their consideration.

Sincerely,

Doreen Willett
Executive Director

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DEC 13 2021

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

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Program Name	Downeast Community Partners	
Organization Name (if different)		
Headquarters/Office Address	248 Buckspan Rd, Elsworth, ME 04605	
Mailing Address (if different)		
Contact Person	Sarah Nugent	
Contact E-mail	Sarah.nugent@downeastcommunitypartners.org	
Contact Phone	207-664-2424 x 5944	
Tax Identification #	01-0288757	
Funding Requested	\$ 2,589	
Prepared By:	Sarah Nugent	
Signed:	<i>Sarah Nugent</i>	Date: Dec 13, 2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	9/30/2021 UNAUDITED	
Revenue	Amount	Comments
Federal/State Funds	\$ 17,687,667	This includes the state funded Rent Relief program
County Funds	-	
Municipal Funds	148,525	
Public Donations	323,530	
Business Grants/Donations	821,511	
Special Event Fundraising	14,188	
Users Fees & Service Income	839,877	
All Other Income	719,603	
Total Revenue	20,554,901	

Expenses	Amount	Comments
Salaries & Benefits	6,906,264	
Program Supplies	115,553	
Office/Admin/Supplies	90,920	
Rent or Mortgage	497,645	
Utilities	285,424	
All Other Expenses	9,565,174	Includes 7,163,680 in client benefits
Total Expenses	17,460,981	

Cooperating Agency Funding Application - 2022/2023

CoOp
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name: *Downeast Community Partners*

2. Services Offered

Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

- Physical/mental health, counseling, other health services *Maternal + Child Health + Nurse Bridging*
- Housing/heat *THAW, HEAP, Weatherization, home repair, furnace replacement, oil tank*
- Food security *Meals at Head Start + Fundraising, Everybody Eats, food pantries in Ellsworth +*
- Transportation *Non-emergency medical, Concord rides, Senior rides, At Home MDI*
- Child Care *through Ellsworth Early Care + Education Center*
- Senior Wellness *At Home MDI*
- Emergency/Disaster Relief *through DCP's Care Fund and THAW*
- Other *Support for families working to make lasting changes in their situation through whole family coaching; financial coaching; free tax prep; School Supplies, groceries + other supports through COVID Support.*

*replace oil tank
Ellsworth +
machines,
grocery
delivery for
At Home +
COVID Supp.*

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

- Provides facilities
- Sponsors events
- Provides recreational programs for kids, seniors, general
- Art, music, literacy programming
- Other *Christmas Magic - gifts for children at the holidays*

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

73 through the HEAP program. We are unable to identify an unduplicated count across programs. It is likely that the actual number served is higher.

b What are the measurable benefits of your program?

Benefits can be measured in rides provided, houses warmed, moms + babies thriving, seniors cared for, tax returns prepared + filed, + many more benefits. DCP tracks outcomes in all programs in a variety of ways

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

DCP programs provide support to low-income and at-risk residents, in line with our mission to improve the quality of life + reduce the impact of poverty in Downeast communities. Our programs work to keep people warm, dry, safe, fed, + thriving for all!

d What is the geographical area you serve?

Hancock + Washington counties.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp

(Town Use Only)

Organization Name: *Dorchester Community Partners*

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

Not only does our program reduce the need for town general assistance, but the wide array of services offered is a resource for town office staff to use when someone needs assistance.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

We ask all the towns in the 2 counties (Washington as well as Hancock) to support us. The amounts vary, depending on services we provide and their capacity to support us. The aggregate is reported on page 1, \$148,525.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

Yes, DCP often uses town funding as support for grants that require local match, especially when we replace vans and buses.

d Please describe your direct contribution and/or charitable fundraising activities.

DCP actively pursues private & foundation support. We also hold annual appeals for several of our programs. When we are Post-Pandemic, we hope to again be able to hold fundraising events.

e How did your agency decide how much funding to request? Was a formula or standard used?

Our request is unchanged over several years, and represents 3% of services provided in 2018.



Downeast Community Partners
248 Bucksport Road
Ellsworth, ME 04605

December 13, 2021

Town of Bar Harbor
 Po Box 93
 Bar Harbor, ME 04609-1400

RE: Annual Request for Local Match Funds

Dear Board of Selectmen:

Downeast Community Partners (formerly WHCA and CFO) wishes to extend a thank you to the **Bar Harbor** Selectmen and residents for your past support. Downeast Community Partner's mission is to improve the quality of life and reduce the impact of poverty in Downeast communities. Attached is a flyer that I hope will assist you in informing townspeople what we offer. If you would like more copies or additional information, please just ask.

DCP requests your support to apply for and leverage funding to provide and expand services to your community. The Covid-19 pandemic has had an impact on DCP, and although the doors never closed, changing rules and safety protocols did have an impact on the services provided. This primarily shows up as a reduction in rides provided, as many medical appointments shifted to virtual. At this time, we are seeking core support to maintain our services. DCP offers services designed to meet its mission, and to reduce isolation in your community. **Many of the supportive services offered by DCP have a direct impact on town expenditures by reducing reliance on your general assistance program and increasing the reinvestment in goods and services by those who receive support. This represents a true partnership with your town in responding to the needs of your citizens.**

We request \$7,589 to help low-income and vulnerable people in your community. During the last fiscal year, DCP provided \$63,915 in services to your community. **Bar Harbor** residents requested and received the following services:

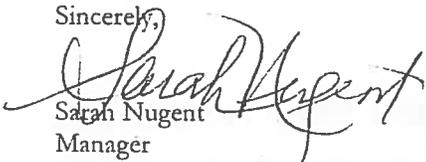
<u>Services Provided</u>	<u>Number of</u> <u>Households/Individuals</u>	<u>Amount Expended/\$\$ Value</u>
Maternal and Child Health	7/17	\$1,400
The Heating and Warmth Fund (THAW)	3/8	\$702
LIHEAP (Fuel Assistance)	/73	\$22,567
Housing	2/3	\$12,200
Free Income Tax Preparation (returns prepared)	3	\$600
Transportation (number of rides, not individuals)	458	\$13,727
Aging in Place	/7	\$11,900
Christmas Magic	/2	\$60
Financial Coaching	4/13	\$384
Whole Family Coaching	3/4	\$375
Total		\$63,915

In addition to the above, DCP operates the *Helping Hands Garage Program*, which makes reliable used cars available at reasonable rates and terms; and offers business loans to local entrepreneurs. Two Bar Harbor residents purchased vehicles through Helping Hands Garage.

As one of the larger non-profits in eastern Maine, DCP employs one Bar Harbor resident.

Thank you for your consideration. We would like to meet with you or your budget committee to answer any questions or address any concerns. Please let me know the appropriate meeting date so that we can be sure to have someone attend. You can reach me at 610-5944 or by email at sarah.nugent@downeastcommunitypartners.org.

Sincerely,


Sarah Nugent
Manager
Communications and Resource Development

Downeast Community Partners

At Home Support for Aging in Place
Business Loans
Care Fund
Child Care
Early Head Start
Everybody Eats!
Family Development Accounts
Financial Coaching
Friendship Cottage Adult Day Service
Free Income Tax Preparation
Fuel Assistance
Head Start
Helping Hands Garage
Home Repair
Maternal and Child Health
Transportation
Weatherization
Whole Family Coaching

Here when you need us.



You can call us at 207-664-2424

Stop in at 248 Bucksport Road, Ellsworth, ME 04605

**Check out our website at
www.downeastcommunitypartners.org**

Visit us on Face Book

Cooperating Agency Funding Application - 2022/2023

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Town of Bar Harbor

DEC 14 2021

CoOp
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(Town Use Only)

Town of Bar Harbor
Manager/Clerk's Office

Program Name	Mount Desert Nursing Association
Organization Name (if different)	
Headquarters/Office Address	12 Summit Rd, N.E. Hbr. Me. 04662
Mailing Address (if different)	P.O. Box 397, N.E. Hbr Me. 04662
Contact Person	Amy McVety
Contact E-mail	amy@mountdesertnursing.org
Contact Phone	207-276-5189
Tax Identification #	010211798
Funding Requested	\$ 8,000
Prepared By:	Amy McVety
Signed:	<i>[Signature]</i>

Date:	12/13/2021
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Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	12/31/2021	
	Revenue	Amount
Federal/State Funds	482,783	insurance / medical
County Funds	0	
Municipal Funds	412,202.00	Mt Desert BH, SWA
Public Donations	188,633.00	
Business Grants/Donations	0	
Special Event Fundraising	28,305.00	NET GOLF TOURNEY
Users Fees & Service Income	20,243.00	Private Day Income
All Other Income		
Total Revenue	772,186	

	Expenses	Amount	Comments
Salaries & Benefits	529,680	includes payroll taxes	
Program Supplies	110,000	medical supplies, audits, EMR, software	
Office/Admin/Supplies	13,933		
Rent or Mortgage	17,597	Public Support	
Utilities/maintenance	19,692		
All Other Expenses	62,716	mileage, insurance, cell reimbursement	
Total Expenses	753,618		

Cooperating Agency Funding Application - 2022/2023

CoOp
64
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name: Mount Desert Whaling Association

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

Physical/mental health, counseling, other health services Home Health Care

Housing/heat

Food security

Transportation

Child Care

Senior Wellness

Emergency/Disaster Relief

Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

Provides facilities

Sponsors events

Provides recreational programs for kids, seniors, general

Art, music, literacy programming

Other

Community Cafe, BlueLine, In Home COVID Vaccination coordination

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

101+

b What are the measurable benefits of your program?

Pt are able to age safely @ home. Reduces admission / readmission to area hospitals, long term care facilities

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

Allows pts to age @ home - delays or removes need for placement. Reduces non-emergent ambulance + ER calls

d What is the geographical area you serve?

We serve all of MDE

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
64
(Town Use Only)

Organization Name: Mount Desert Northmen Association

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

No

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

Town of Mt Desert \$35,000 -
Town of SW Hbr \$2,000 -

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

No

d Please describe your direct contribution and/or charitable fundraising activities.

Annual Golf Tourney
Spring & Fall Appeal

e How did your agency decide how much funding to request? Was a formula or standard used?

Increased ask based upon ↑ pt volume as well as ↑ support in 2021
standard use

For Northmen ^{Page 3} Light House
Care

Cooperating Agency Funding Application - 2022/2023 2021

Town of Bar Harbor

CoOp
65
(Town Use Only)

Program Name	Hospice Volunteers of Hancock County	
Organization Name (if different)	↓	
Headquarters/Office Address	14 McKenzie Ave, Ellsworth, ME 04605	
Mailing Address (if different)	↓	
Contact Person	Jody Wolford-Tucker	
Contact E-mail	jw Tucker@hospiceofhancock.org	
Contact Phone	207-667-2531	
Tax Identification #	01-0385030	
Funding Requested	\$ 1500.00	
Prepared By:	Jody Wolford Tucker	
Signed:	<i>Jody Wolford Tucker</i>	Date: 11/30/2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	6/30/2021	
Revenue	Amount	Comments
Federal/State Funds	0	→ note: we did receive some PPP funds
County Funds	0	
Municipal Funds	24,344.00	
Public Donations	137,981.80	
Business Grants/Donations	58,806.17	
Special Event Fundraising	55,144.25	
Users Fees & Service Income	2,250.00	← note: we do not charge for our services. This is the amount we received from medical hospice partners.
All Other Income	69,718.22	← trust bequest, training fees, educational programs & investment proceeds
Total Revenue	348,244.44	

Expenses	Amount	Comments
Salaries & Benefits	215,485.24	including all wages, taxes & benefits.
Program Supplies expense	13,834.89	
Office/Admin/Supplies	3459.21	
Rent or Mortgage	0	
Utilities	8194.69	
All Other Expenses	32,732.43	bank fees, insurance, capital expense, equipment lease, maintenance
Total Expenses	273,706.46	

Cooperating Agency Funding Application - 2022/2023

CoOp
65
(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:
Hospice Volunteers of Hancock County

2. Services Offered
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

Physical/mental health, counseling, other health services *end-of-life support, caregiver relief & grief support.*

Housing/heat

Food security

Transportation

Child Care

Senior Wellness *Aging & Loss support / Education / Resources*

Emergency/Disaster Relief

Other *Used medical equipment-sharing (wheelchairs, walkers, etc.)*

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

Provides facilities

Sponsors events *Educational programs*

Provides recreational programs for kids, seniors, general *Hospice Regatta of Maine*

Art, music, literacy programming

Other

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

14 Patients & their caregivers/families + innumerable people participating in educational programs
7 Bereavement Clients
1 person receiving free medical equipment.

b What are the measurable benefits of your program? *Research shows huge savings in end-of-life costs through hospice services.*

Respite for caregivers, awareness/education/comfort for patients, relief/understanding for those grieving, practical assistance with completing Advance Care Planning.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

It provides practical assistance & support for some of life's (and a family's life) most challenging times. We receive many commendations from those we serve about the difference our services make.

d What is the geographical area you serve?

Hancock County.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
65
(Town Use Only)

Organization Name:
Hospice Volunteers of Hancock County

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

This depends on whether the Town expends funds in support of individuals and families dealing with end-of-life care and/or bereavement needs for your residents. If so, then yes, these services would alleviate some of those costs.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

We send requests to all of the towns in Hancock County, on an annual basis, approximately 28 towns support us with gifts ranging from \$100.00 (one town) to \$1500.00 (six towns). The aggregate of the town gifts equals approximately 8% of our budget.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

no.

d Please describe your direct contribution and/or charitable fundraising activities.

Annual direct appeals to our community, two main fundraising events: The Hospice Regatta of Maine and Dinner Parties for a Cause, both of which remained largely virtual in 2021 due to the pandemic.

e How did your agency decide how much funding to request? Was a formula or standard used?

We ask all towns in Hancock County for a modest gift, the aggregate of which is significant (≈ 8% of our budget), and more importantly, the support represents a key partnership with our community.

Thank you
for your
partnership!



14 McKenzie Avenue • Ellsworth, Maine 04605 • www.hospiceofhancock.org
207-667-2531 • Fax 207-667-9406 • e-mail: info@hospiceofhancock.org

~ Volunteer Service Since 1980 ~

November 29, 2021

**2021 – 2022
BOARD
OF DIRECTORS**

Town Manager and Town Council
Town of Bar Harbor
93 Cottage St., Suite 1
Bar Harbor, ME 04609

Patty Bergstrom
Secretary

Dear Town Manager, Town Council and Residents of Bar Harbor,

Jim Bradley
Treasurer

At Hospice Volunteers of Hancock County (HVHC), 2021 marked the beginning of our fifth decade of compassionate service to our community and the second year doing so while confronting COVID-19, the illness that has led to more than 770,000 deaths in our country alone. Hospice care has been deeply affected by this devastating disease, dramatically changing how we care for people at the end of their lives.

Barbara Clark
Doug Jones

At the onset of the disease last year, we could not provide visits in the traditional way: no hugs, no handholding, no singing for patients, no in-person patient care; but, as soon as we could make the needed adaptations - advanced care-planning with our medical partners, additional training and personal protective equipment and enhanced reporting practices for our volunteers - we resumed in-person patient care within four months.

Paula Kee
Helen Meyer
Alice Noyes

In addition, our Bereavement Support services and Community Education programs were adapted to online platforms and we have been able to serve more people than ever through these mission-based services. Our highly-utilized Equipment Sharing program has remained active throughout the entire time of the pandemic, employing a by-appointment system that has worked well. We are proud of how we have been able to serve our community, and very grateful for the support and partnerships that have made this possible!

John Primeau
President

Our direct services over the past year have included:

Barb Small
Charles Tarr
Ben Wooten

- Patient Care and Caregiver Support to 74 patients, **including 14 in Bar Harbor.**
- Over 700 gestures of Bereavement Support directly to grieving community members, **including 7 Bar Harbor residents.**
- We provided used health-supporting medical equipment to 171 local residents in need, **including 1 resident of Bar Harbor.**
- We hosted 33 educational programs online with average attendance of 20 participants each.

STAFF

Jody Wolford-Tucker
Executive Director

While we work in partnership with medical hospices, **we are an independent non-profit volunteer hospice organization and, as such, depend on the generous partnership with our community for continued support.** This past year and a half, more than any other, has demonstrated that HVHC is a resilient organization that can adapt to the needs of our community. We are hopeful for the future and will continue to grow in new ways to serve.

Lori Johnson
*Patient Care
Manager*

Beverly Lamoureux
Office Manager

We consider the towns we serve to be partners in the provision of these services, and we **appreciate the support we have received from the Town of Bar Harbor in the past. We look forward to your continued support during the coming year with a contribution of \$1500.**

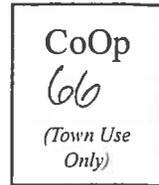
With gratitude,

M. J. Wolford-Tucker
Jody Wolford-Tucker, PhD
Executive Director



Cooperating Agency Funding
Application - 2022/2023 Town of Bar
Harbor

DEC 13 2021



Program Name	West Eden Village Improvement Society	
Organization Name (if different)	Town Hill Village Improvement Society	
Headquarters/Office Address	1328 State Highway 102, Bar Harbor, ME 04609	
Mailing Address (if different)	PO Box 757, Mt Desert, ME 04660	
Contact Person	Carol Null, Perry Moore, Rachel Pelletier, Crystal DaGraca, Kathy Shultz	
Contact E-mail	townhillvis7@gmail.com	
Contact Phone		
Tax Identification #	06-1671926	
Funding Requested	\$8,000.00	
Prepared By:	Carol Null, Kathy Shultz	
Signed:	<i>CNull</i>	Date: 12/13/21

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	11/30/21	
Revenue	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Municipal Funds	5462.00	
Public Donations	6938.25	Increase of donations from community members interested in restoring the church

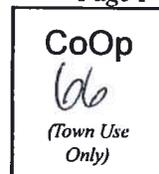
		building and in supporting the ballfield
Business Grants/Donations	0	
Special Event Fundraising	170.00	Donated items sold on BH Barter & Swap for church building restoration project
Users Fees & Service Income	2770.00	
All Other Income	12,199.00	Cemetery plot sales/cemetery fund withdrawal
	10.00	Membership dues
Total Revenue	27539.25	

Expenses	Amount	Comments
Salaries & Benefits	\$2400.00	caretaker/rent coordinator
Program Supplies	212.65	state fees/taxes/po box/checks
Office/Admin/Supplies	2693.50	insurance
Rent or Mortgage	5206.94	Church and hall repairs
Utilities	457.83	Church electricity
All Other Expenses	1228.26	Ballfield
	10,425.99	Cemetery expenses,maintenance, deposit to cemetery fund
Total Expenses	22625.17	

Cooperating Agency Funding Application
- 2022/2023 Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

Page 1



1. Organization Name:
Town Hill Village Improvement Society

2. Services Offered	
Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? <i>(Check all that apply and describe activities)</i>	
	Physical/mental health, counseling, other health services Our playground, lending library, and ballfield require constant attention and care from us, resulting in increased opportunities for children to be outside and active, supporting their physical and mental health. These offerings led to an increased interest in our facilities and community members advocating for a crosswalk across rt. 102. This has increased use of the outdoor space and offers access to families who like to walk to the heart of the village. The ballfield and playground have been especially important the last few years during COVID restrictions when kids were in need of opportunities to be social and outside with peers.
	Housing/heat
	Food security
	Transportation
	Child Care We are proud of our collaboration with MDI high school students looking for volunteer hours for their community service requirement. The first Town Hill VIS athletic scholarship was awarded to a MDI student this year.
	Senior Wellness We have a growing senior volunteer base and interest in potential offerings. We have had senior volunteers actively involved in the fundraising efforts and church building restoration project. Most of the donations to put a new roof on (saving the historic ceiling tiles and building) were by a senior volunteer. Senior volunteers have included a retired architect and bakers and others willing to share their skills.. A major goal is for us to offer more for our aging community members. As Town Hill continues to grow, we want to offer activities that are accessible to our community, especially for our seniors for whom driving into Bar Harbor at night and during winter is challenging.
	Emergency/Disaster Relief We are proud of our partnership with the BH Fire Department and the fact that we provide a centralized location for them at a minimal cost. Our caretaker cleans the bathrooms they use and we have allowed them extended use of the hall for months at a time when requested. We believe it would be difficult for the town of Bar Harbor to find such an arrangement and without our cooperation would be a large added expense to the town of Bar Harbor and the taxpayers.
	Other We have kept our rental fees at a fair rate and below the cost of other spaces on MDI. We want the facilities to be available to as many people who need it and a cost that makes it feasible. We have also been open to flexible arrangements with the fees for groups like The Scouts or Meals for cancer patients, who have limited funds and only need the hall for a few hours a month. We care deeply about supporting the greater needs in the community.

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? <i>(Check all that apply and describe activities)</i>	
x	Provides facilities- Our busy playground and ballfield does not have a town supplied bathroom. In response to the

	<p>obvious important need for one at that location and due to the fact that people were using the outside as the bathroom, we continue to hold the burden of paying for a porta potty. One of the reasons we are asking for more funding is to help pay for this very important and necessary need. We are selling more cemetery plots and hearing from people thankful for the church restoration project and the way in which it aims to save an important historical and cultural space in the village.</p>
	<p>Sponsors events</p>
	<p>Provides recreational programs for kids, seniors, general Our ballfield saw a busy season and was used by Acadia Youth Sports and numerous people and families practicing hitting and playing catch . The playground is loved by kids from all over MDI. It has proven to be a favorite place for play dates and birthday parties. The perfect spot for parents or guardians to connect with others while their children play. Elementary aged kids from Bar Harbor and Southwest Harbor have both visited the playground with their class as part of a movement break and snack or lunch while on a field trip with their class.</p>
	<p>Art, music, literacy programming: Since establishing a free lending library (next to the playground), our board members have been continuously collecting book donations from the public and shopping at yard sales to keep our library full. Last holiday season the board wrapped up winter holiday and winter themed picture books throughout the month of December. It was a huge success with every book being chosen! Our goals include increasing access to more multicultural children's literature.</p>
	<p>Other</p>

<p>4. Local Benefits</p>
<p>a How many Bar Harbor residents benefited directly from your programs in the past year?</p>
<p>Acadia Youth Sports had several baseball games and when they were not playing residents could be found daily using the ballfield throughout the spring, summer, and fall. We have heard from many residents that they feel the presence of the ballfield, playground, and hall has increased the value of their property and has contributed positively to the culture of our community. It is a statement that Bar Harbor cares about children, about health and wellness, and about providing access to resources close to the families who live in Town Hill. The popularity and feedback of the lending library demonstrates the benefit of having that offering too. Due to its popularity year round we know books are getting into the hands of both local kids and those visiting our community. I will also add that we hire a lot of local people and businesses when needed (roof repairs, lawn care).</p>
<p>b What are the measurable benefits of your program?</p>
<p>We have noticed an increase in community interest and excitement about the VIS. We have begun to have volunteer lists that have different skills to offer (baking, fundraising, event planning). We have more people reaching out and asking how they can help and donating to specific projects. The ballfield continues to attract local business and private family donations. Our rental income increased some from the previous year but we are still struggling due to COVID. We take pride in having our rental fee low so more people can enjoy the space for their needs, but we did need to increase recently as a way to generate much needed income. We are thankful for the many businesses and citizens all over MDI who always help when asked.</p>
<p>c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?</p>
<p>Our church building restoration project has a goal of having a safe place for gatherings and a cost efficient place for community groups and organizations (The Scouts, Book Clubs, Support Groups) who need a place to meet on a</p>

regular basis. In response to the need for more offerings in the Town Hill area and with few places to host such events. This historic church building means a lot to many long time residents, people from all over MDI, and visitors alike. Our investment and hard work in saving this property and keeping it in the hands of locals at a time when so many properties are being sold is of utmost importance.

d What is the geographical area you serve?

Town Hill and all surrounding towns. Because we are centrally located and have a lot of parking, we serve the MDI community and beyond. We are a popular spot for birthday parties, baby showers, meetings, and wedding parties. We have had both local and organizations and people from afar utilize our resources.

Page 2

Cooperating Agency Funding Application - 2022/2023 Town of Bar Harbor

66
(Town Use
Only)

CoOp

Organization Name: Town Hill Village Improvement Society

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

We are proud to offer space to the BH Fire Department at a very minimal cost in a very competitive real estate market. Finding another place in Bar Harbor would provide a challenge and at a large cost. We provide a porta potty at the busy playground and ballfield (when we don't people use the outside). Bar Harbor does not have a public bathroom at this busy public space. We take care of all the expenses of the cemetery and pay for additional care such as lawn mowing and leaf removal.

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

NA

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

No

d Please describe your direct contribution and/or charitable fundraising activities.

NA with COVID

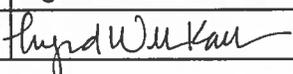
eHow did your agency decide how much funding to request? Was a formula or standard used?

We are a volunteer board of five Town Hill residents. Some of us are working full time jobs or raising kids. Some both. We are all managing busy lives while investing many hours a month into the Village Improvement Society (selling cemetery plots, meeting with construction companies, selling baked goods) .While we continue to be innovative and dedicated about our offerings, our responsibilities are growing. The VIS maintains the Town Hill Community Hall (the original West Eden School), the Town Hill Ball Field, the Mountain View Cemetery, Historic Federation Church building, and is a friend of the Town Hill Playground. We are the heart and soul of our village and with our cemetery needing new fencing and groundwork, the church restoration project, and continued needs in maintaining the hall, we need the town to offer increased financial support. The Village of Town Hill deserves to be seen and supported.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp 67 (Town Use Only)

Program Name	MDI Community Campfire Coalition	
Organization Name (if different)	Harbor House Community Service Center, fiscal agent	
Headquarters/Office Address	329 Main St, Southwest Hbr, ME 04679	
Mailing Address (if different)	P.O. Box 836, Southwest Hbr, ME 04679	
Contact Person	Ingrid Wilbur Kachmar	
Contact E-mail	ingrid@harborhousemdi.org	
Contact Phone	207-244-3713	
Tax Identification #	01-0272150	
Funding Requested	\$3,150.00	
Prepared By:	Ingrid Wilbur Kachmar	
Signed:		
	Date:	11/24/2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	July 1, 2020 - June 30, 2021	
Revenue	Amount	Comments
Federal/State Funds		
County Funds		
Municipal Funds	12,213.00	
Public Donations	32,585.65	
Business Grants/Donations	2,000.00	
Special Event Fundraising		
Users Fees & Service Income		
All Other Income		
Total Revenue	\$46,798.65	

Expenses	Amount	Comments
Salaries & Benefits		
Program Supplies		
Office/Admin/Supplies		
Rent or Mortgage		
Utilities		
All Other Expenses	\$14,397.41	heating assistance costs
Total Expenses	\$14,397.41	

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

CoOp 67 (Town Use Only)

1. Organization Name: MDI Community Campfire Coalition
--

2. Services Offered Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? <i>(Check all that apply and describe activities)</i>
<input type="checkbox"/> Physical/mental health, counseling, other health services
<input checked="" type="checkbox"/> Housing/heat
<input type="checkbox"/> Food security
<input type="checkbox"/> Transportation
<input type="checkbox"/> Child Care
<input type="checkbox"/> Senior Wellness
<input type="checkbox"/> Emergency/Disaster Relief
<input type="checkbox"/> Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? <i>(Check all that apply and describe activities)</i>
<input type="checkbox"/> Provides facilities
<input type="checkbox"/> Sponsors events
<input type="checkbox"/> Provides recreational programs for kids, seniors, general
<input type="checkbox"/> Art, music, literacy programming
<input type="checkbox"/> Other

4. Local Benefits
a How many Bar Harbor residents benefited directly from your programs in the past year? 11 Bar Harbor households, comprised of 27 individuals, benefited from our heating assistance program last winter. We saw less need during the past heating season across all towns and we assume it had something to do with all of the state and federal relief funds that were available. We assume we will see an increase in demand this heating season as fuel costs continue to rise and government assistance decreases.
b What are the measurable benefits of your program? We provide heating assistance in the form of 100 gallons of fuel or the equivalent in electric, wood, kerosene or propane to qualifying individuals.
c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents? We provide heating assistance.
d What is the geographical area you serve? We serve Mount Desert Island and the outer islands.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
67
(Town Use Only)

Organization Name:
MDI Community Campfire Coalition

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
NO
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
We have requested \$3150 from Bar Harbor which is the amount we've received in the past. We receive \$3000 from the towns of Southwest Harbor, Northeast Harbor and Tremont.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
NO
d Please describe your direct contribution and/or charitable fundraising activities.
Harbor House and the Neighborhood House are the overseeing organizations of this program. Both organizations cover all administrative costs associated with this program. 100% of raised funds are spent directly on heating assistance. We write grants and send appeal letters in an effort to raise funds for this program.
e How did your agency decide how much funding to request? Was a formula or standard used?
We have been asking for roughly the same contribution from each town for over 10 years.

MDI Campfire Coalition
Profit & Loss
July 2020 through June 2021

2020 - 2021
heating season

	<u>Jul '20 - Jun 21</u>
Ordinary Income/Expense	
Income	
100 · Program Income	
110 · Donations	4,032.50
120 · Town Appropriations	12,213.00
130 · Appeals	28,553.15
140 · Foundations/Grants	2,000.00
	<hr/>
Total 100 · Program Income	46,798.65
	<hr/>
Total Income	46,798.65
Expense	
500 · Program Expenses	
510 · Fuel Assistance	11,882.41
520 · Electric Heat Assistance	2,475.00
530 · Wood Heat Assistance	1,040.00
	<hr/>
Total 500 · Program Expenses	15,397.41
	<hr/>
Total Expense	15,397.41
	<hr/>
Net Ordinary Income	31,401.24
Other Income/Expense	
Other Income	
800 · Interest Income	75.48
	<hr/>
Total Other Income	75.48
	<hr/>
Net Other Income	75.48
	<hr/>
Net Income	31,476.72
	<hr/> <hr/>



Keeping neighbors warm this winter.

**Town of Bar Harbor
2022 Tax Appropriation Request
MDI Community Campfire Coalition**

The MDI Community Campfire Coalition was created in 2008 by area non-profits to provide heating assistance to those in need on MDI and the surrounding islands. On behalf of the MDI Community Campfire Coalition, we ask the Town of Bar Harbor for its support in the amount of \$3,150 to aid us in providing fuel assistance to residents of Bar Harbor, Maine next winter.

As of 2015 this program has been jointly managed by Harbor House Community Service Center and The Neighborhood House and all administrative costs associated with the program are absorbed by those organizations. One hundred percent of all funds raised go directly to heating assistance. The program normally operates from November 1 through April 30.

Since its inception, the MDI Community Campfire Coalition has helped 1,356 families. During the 2020-2021 heating season we helped 68 families, separated by town as follows: 11 families from Bar Harbor, 24 from Southwest Harbor, 15 from Mount Desert, 14 from Tremont and 4 from the outer islands. Each applicant who qualifies receives 100 gallons of fuel or the equivalent in electric, wood, kerosene or propane. Applicants complete an application process and show proof of income. Income guidelines are set on a sliding scale with limits of \$36,420 per individual or \$75,300 for a family of four +. This past heating season saw a reduction in the amount of applicants we assume state and federal assistance played a role in this.

It is hard to gauge how cold the winter will be, what fuel prices will look like and what level of assistance members of our community will need next winter. While the need fluctuates from year to year, the Coalition has helped as few as 68 to as many as 158 individuals and families in one heating season.

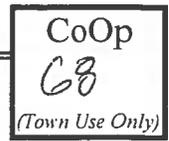
We ask the Town of Bar Harbor to assist us with \$3,150 to ensure that we will once again be able to respond to those in need this coming winter.

Thank you for your support,

Harbor House Community Service Center, fiscal agent
The Neighborhood House

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor



Program Name	Island Housing Trust	
Organization Name (if different)		
Headquarters/Office Address	1366 ME-102, Bar Harbor, ME 04609	
Mailing Address (if different)	PO Box 851, Mount Desert, ME 04660	
Contact Person	Marla O'Byrne	
Contact E-mail	mobyrne@islandhousingtrust.org	
Contact Phone	207-244-8011	
Tax Identification #	22-2993615	
Funding Requested	\$5,000	
Prepared By:	Marla O'Byrne	
Signed:		
		Date: December 10, 2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	December 31, 2021	
Revenue	Amount	Comments
Federal/State Funds		
County Funds		
Municipal Funds	\$17,500	all four MDI towns contributed
Public Donations	\$1,266,152	includes \$37,600 in grant funds
Business Grants/Donations	\$15,600	IHT Business Partners
Special Event Fundraising		
Users Fees & Service Income		
All Other Income		
Total Revenue	\$1,299,252	

Expenses	Amount	Comments
Salaries & Benefits	\$199,616	
Program Supplies	\$206,005	Operations
Office/Admin/Supplies		
Rent or Mortgage		
Utilities		
All Other Expenses	\$108,178	Other: projects, HOAP, fundraising
Total Expenses	\$513,799	

Cooperating Agency Funding Application - 2022/2023

CoOp
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(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item

1. Organization Name:

Island Housing Trust

2. Services Offered

Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

Physical/mental health, counseling, other health services

Housing/heat

Food security

Transportation

Child Care

Senior Wellness

Emergency/Disaster Relief

Other

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

Provides facilities

Sponsors events

Provides recreational programs for kids, seniors, general

Art, music, literacy programming

Other

IHT adds to the quality of life by providing year-round housing opportunities for MDI's workforce.

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

IHT has assisted in the purchase of 11 homes for 34 Bar Harbor residents: four modular homes in the Sabah Woods neighborhood off Route 3 and six homes purchased with the assistance of IHT's Home Ownership Assistance Program. We will add another 10 energy-efficient and affordable homes in the new Jones Marsh neighborhood at the head of the island.

b What are the measurable benefits of your program?

Many of those who work here year-round, who make up and contribute to the communities of MDI, cannot afford to live on MDI. IHT currently makes it possible for 37 workforce households to live on MDI and become integral parts of our communities.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

MDI is facing an acute housing crisis, and IHT is working with partners to create long-term solutions to the problem. Year-round workforce housing, affordable to MDI's workers and protected by covenants, provides liveable and sustainable year-round housing solutions, keeping MDI communities resilient and viable.

d What is the geographical area you serve?

Island Housing Trust works across Mount Desert Island and holds affordability covenants on homes in all four towns.

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor



Organization Name:
Island Housing Trust

5. Funding

a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

No

b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

In 2021, IHT received funding from all four MDI towns: Bar Harbor - \$5,000; Mount Desert - \$7,500; Southwest Harbor - \$2,500; and Tremont - \$2,500.

c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?

Not at this time.

d Please describe your direct contribution and/or charitable fundraising activities.

IHT sends two appeals each year, and produces two newsletters and an annual report that include fundraising appeals. Online donations are accepted all year. In 2021, fundraising events were held for an ongoing capital campaign. Donor outreach is a mix of both virtual and in person.

e How did your agency decide how much funding to request? Was a formula or standard used?

IHT sought advice from warrant committee members and others involved with town committees who helped us understand and consider the Town's average funding levels balanced with our program funding needs and work in the Town.

IHT NEIGHBORHOODS AND INDIVIDUAL HOMES

WHERE WE LIVE

- INDIVIDUAL HOME UNDER COVENANT
- PARTNERSHIP PROJECT
- IHT NEIGHBORHOOD
- NEXT NEW IHT NEIGHBORHOOD

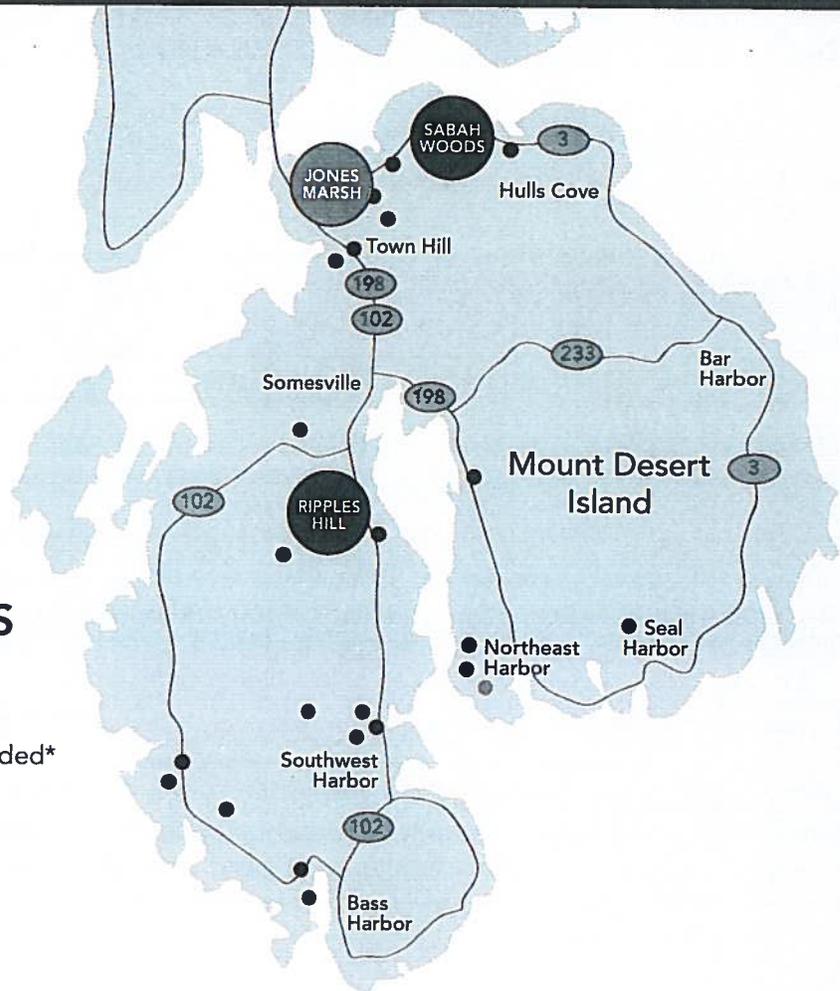
IHT BY THE NUMBERS

- 37** Houses under covenant
- 48** Housing opportunities provided*
- 143** Individuals served*

INDIVIDUALS IN OUR HOMES

- 63** Adults
- 43** Children

*Housing opportunities include 11 resales of homes under covenant, serving the members of those buyer households.





ISLAND HOUSING TRUST

PO Box 851 Mount Desert Maine 04660

December 13, 2021

Liz Graves
Town Clerk
Town of Bar Harbor
93 Cottage St
Bar Harbor, ME 04609

RECEIVED
DEC 14 2021
Town of Bar Harbor
Manager/Clerk's Office

Dear Liz:

Island Housing Trust respectfully requests \$5,000 from the Town of Bar Harbor in support of our Home Ownership Assistance Program (HOAP). Please find enclosed IHT's application for 2022 funding. Island Housing Trust thanks the Town of Bar Harbor for its previous support.

IHT's HOAP program provides bridge funding to home buyers who can afford the mortgage payments of a home purchase, but do not have sufficient cash in hand for the required down payment, closing costs, or critical improvements to the property. IHT established the HOAP program in 2010, recognizing that having a sufficient down payment was often the only obstacle to year-round households seeking to purchase an otherwise affordable home on MDI where they worked. Since then, IHT has enabled the purchase of 16 homes with HOAP funding, five within Bar Harbor and several in each other town on the island.

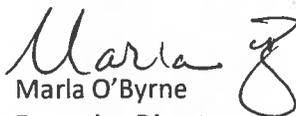
The average HOAP funding award is \$25,000 - \$30,000. IHT is asking each town on MDI to contribute to HOAP - that will enable us to continue this program and, of equal importance, to demonstrate each town's commitment to promoting year-round housing in their community. A contribution from the Town of Bar Harbor would be leveraged with funds from grants and donations to help a median income household live in town.

HOAP funding remains with the house, so that it resells at a price reduced by the awarded HOAP funding, keeping it affordable into the future. IHT holds affordability covenants that transfer with the property, in perpetuity. The covenants establish a Maximum Resale Formula, which keeps the resale value within an affordable range for year-round employees on MDI into the future.

Every HOAP property builds the portfolio of protected year-round homes, which keeps our year-round neighborhoods more intact, allows employees to live where they work and have their children in local schools, and fosters a stronger community of volunteers and customers for year-round businesses, all in a fairly low-investment approach to support our year-round communities.

Funding for the HOAP program is truly an investment in the Town's future as a year-round community.

Sincerely,


Marla O'Byrne
Executive Director

RECEIVED

Cooperating Agency Funding Application - 2022/2023

DEC 13 2021

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp
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(Town Use Only)

Program Name	Open Table MDI	
Organization Name (if different)		
Headquarters/Office Address	116 Cottage St., Bar Harbor, ME 04609	
Mailing Address (if different)	P.O. Box 451, Bar Harbor, ME 04609	
Contact Person	Mahandeva Singh	
Contact E-mail	opentablemdi@gmail.com	
Contact Phone	207-664-4466	
Tax Identification #	84-2965278	
Funding Requested	\$5,000	
Prepared By:	Mahandeva Singh	
Signed:		
	Date:	12/11/2021

Summary Financial Statements

(Actual revenue & expenses, not budget)

Data for Fiscal Year Ending:	9/30/2021	
Revenue	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Municipal Funds	0	
Public Donations	\$119,980.03	
Business Grants/Donations	\$18,105.50	
Special Event Fundraising	\$31,245.53	
Users Fees & Service Income	0	
All Other Income	\$55,112.24	Competitive grants
Total Revenue	\$224,443.30	

Expenses	Amount	Comments
Salaries & Benefits	\$49,815.32	Total payroll expenses for 1 FT employee
Program Supplies	\$105,861.89	Mostly food. Also to-go containers & supplies
Office/Admin/Supplies	\$3,403.81	Printing materials, software, etc.
Rent or Mortgage	0	
Utilities	\$776.54	Cell phone
All Other Expenses	\$13,212.98	Auto expenses, bank fees, insurance, etc.
Total Expenses	\$173,070.54	

Cooperating Agency Funding Application - 2022/2023

CoOp
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(Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name:

Open Table MDI

2. Services Offered

Health & Welfare – Does your program add to the community safety net for town residents at risk (youth, elders, people with disabilities, economically disadvantaged)? (Check all that apply and describe activities)

Physical/mental health, counseling, other health services

Housing/heat

Food security

Transportation

Child Care

Senior Wellness

Emergency/Disaster Relief

Other

We provide a free, weekly community supper every Tuesday as well as weekly food boxes.

3. Recreation & Culture – Does your agency provide events or programming that add to quality of life or benefit at-risk populations? (Check all that apply and describe activities)

Provides facilities

Sponsors events

Provides recreational programs for kids, seniors, general

Art, music, literacy programming

Other

We believe that access to healthy food increases one's quality of life.

4. Local Benefits

a How many Bar Harbor residents benefited directly from your programs in the past year?

Each week, we serve approximately 275 Bar Harbor residents at the community supper as well as 53 from the MDI Food Access Project.

b What are the measurable benefits of your program?

People are receiving healthy meals, experiencing community to lessen the affects of isolation, and feeling less of a stigma from participating in a food security program.

c How does your program or activity help create a solution to a problem or improve life for Bar Harbor residents?

Food insecurity is a significant issue in Hancock County, by helping alleviate that to some extent, we believe we are improving the life of the BH residents who utilize our services.

d What is the geographical area you serve?

All towns on MDI, the outer islands, and Lamoine

Cooperating Agency Funding Application - 2022/2023

Town of Bar Harbor

CoOp
69
(Town Use Only)

Organization Name:
Open Table MDI

5. Funding
a Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
By utilizing our services, and getting the food that they need, some Bar Harbor residents may be less inclined to need help from the town's welfare/general assistance fund.
b If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
Nothing yet. We are in the process of applying for cooperating agency funds from other towns on MDI.
c Would the Town of Bar Harbor funding provide the local match for federal, state or private grants?
No.
d Please describe your direct contribution and/or charitable fundraising activities.
In the upcoming year we plan an online silent auction, Round the Rock 3.0 (whereby Puranjot Kaur attempts to swim around MDI again), as well as a year-end appeal.
e How did your agency decide how much funding to request? Was a formula or standard used?
Standard based on last year's request.

Open Table MDI

Statement of Activity

October 2020 - September 2021

	TOTAL
Revenue	
Donations	
Bar Harbor Supper Donations	21,315.25
Business Donation	3,055.50
Private Donation	74,444.22
Website Donations	24,220.56
Total Donations	123,035.53
Fundraisers	
Building a Longer Table	13,918.00
Fourth of July Fundraiser	1,119.75
Fundraiser Sponsorship	4,050.00
Hancock County Food Drive (Healthy Acadia/United Way)	1,977.59
In-Person Fundraisers (OT_MDI)	3,050.00
Round The Rock 2020	1,260.00
Round the Rock 2021	9,920.19
Total Fundraisers	35,295.53
Grant Income	
CARES Act (Catholic Charities of Maine)	10,000.00
Lynam Trust Grant	10,000.00
MCF - COVID-19 Emergency Response Fund	10,000.00
MDI Marathon Grant	1,000.00
Stephen & Tabitha King Foundation Grant	31,112.24
Witham Family Charitable Fund	4,000.00
Total Grant Income	66,112.24
Sales of Product Income	0.00
Total Revenue	\$224,443.30
GROSS PROFIT	\$224,443.30
Expenditures	
Advertising & Marketing	373.74
BH Chamber Membership	117.00
Printing	109.53
Printing (FAP)	612.06
Total Advertising & Marketing	1,212.33
Automobile Expenses	
Auto Insurance	1,087.00
Auto Repair (FAP)	557.90
Fuel (FAP)	192.35
Van License Plate (FAP)	27.00
Van Registration (FAP)	62.53
Total Automobile Expenses	1,926.78

	TOTAL
Bank Charges & Fees	0.00
LGL Fees	51.70
PayPal Fees	770.11
Square Fees	8.97
Stripe Fees	287.74
Total Bank Charges & Fees	1,118.52
Cell Phone	776.54
Contractors	112.50
Catering	375.00
Prepping/Cooking/Running a Supper	135.00
Total Contractors	622.50
Fundraising Expenses	
In Person Fundraisers	2,381.75
Round the Rock 2020	295.18
Total Fundraising Expenses	2,676.93
Insurance	
Board of Directors Insurance	558.00
General Liability Insurance	669.50
Purchased Warranty	36.99
Workers' Comp	824.00
Total Insurance	2,088.49
Job Supplies	
Equipment Rental	720.45
Total Job Supplies	720.45
Legal & Professional Services	1,907.00
Meals & Entertainment	64.00
Meeting Meal	61.19
Travel Meals	16.94
Total Meals & Entertainment	142.13
Office Supplies	1,116.77
Office Supplies (FAP)	650.13
Payroll Expenses	
Employee Benefits	450.00
Quickbooks Payroll Fee	490.01
Reimbursements	2,824.50
Taxes	4,057.37
Wages	41,993.44
Total Payroll Expenses	49,815.32
Purchases	
Equipment Purchases	10,216.61
Equipment Purchases (FAP)	1,359.15
Food Items	55,637.20
Food Items (FAP)	18,211.46
Neighbors Feeding Neighbors — Gift Cards	1,000.00

	TOTAL
Non-Food Items	
Cleaning/Safety Supplies	3,261.00
Food Storage Supplies	371.12
Supper Supplies	1,215.18
To-Go Containers	8,182.96
To-Go Containers (FAP)	5,686.76
Total Non-Food Items	18,717.02
Office/General Administrative Expenditures	
PO Box - Yearly Fee	162.00
Total Office/General Administrative Expenditures	162.00
Total Purchases	105,303.44
Repairs & Maintenance	341.81
Shipping	339.06
Software	
Abode Suite	263.63
G-Suite Monthly Fee	120.00
Little Green Light Fee	417.40
PayTraQer	95.00
SignUp.com Fee	119.88
SurveyMonkey Fee	384.00
TechSoup Fees	75.00
Total Software	1,474.91
Taxes & Licenses	55.00
Trainings	429.92
Travel	
Fuel/Tolls/Parking	126.53
Hotel	225.98
Total Travel	352.51
Total Expenditures	\$173,070.54
NET OPERATING REVENUE	\$51,372.76
NET REVENUE	\$51,372.76